

### Del Webb's Sun City, Arizona:

# The Community That Changed a Nation

etirement and rocking chairs were synonymous prior to January 1, 1960. Those ending their work lives were excited by the idea of quitting the daily grind -- but often after leaving work, they found themselves bored to tears.

The Del Webb Corporation and its top officials were innovators, and had an idea that would eventually change the definition of retirement as the world then knew it.

Keeping a close eye on the small age-restricted community of Youngstown, they saw potential. They knew there needed to be more to make it attractive; so they went A special collection of original advertisements created by the Del Webb Corporation to promote Sun City and introduce the concept of active-adult retirement living to the world!

to work.

The partnership between Del Webb and Jim Boswell was a natural fit. Del was a builder and Jim owned several huge tracts of land in the northwest part of the Phoenix Valley, adjacent to Youngtown. Coming together, they invested a little over a million dollars into opening Sun City: Complete with a shopping center, five model homes, recreation center, golf course/pro shop and a hotel/restaurant complex. This "small town in miniature" was unique. Clearly unlike anything anyone had seen before. Not only was it different, but it came with huge obstacles to overcome. The short-list is daunting:

1). People didn't move away from their families.

2). Land scams were abundant across the country.

3). There was no blueprint on how to make it work.

4). Why would seniors want to live with other seniors?

We know from our collected history, building Sun City was a

**Continued on Page 2** 

Special Commemorative Edition brought to you by

Your Orange Real Estate Agents!



See our ad on the back page



\$5

# The Community That Changed a Nation

#### Continued from Front Page

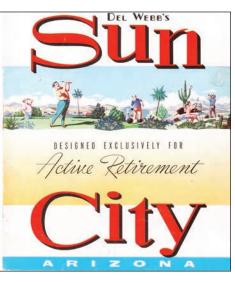
work in progress. Stops and starts, shifts in direction and even plans to walk away from the concept marred those early years.

They never quit, they simply attacked every problem aggressively and engaged the residents.

The Del Webb Sun Cities Museum has an amazing collection of Sun City memorabilia. As we began showcasing more of it, we have come to understand it is too good to leave tucked away in closets, cabinets and cupboards.

Those early years were exciting. The challenges were a constant. One thing we know is, the Del E Webb Corporation (DEVCO) used print ads remarkably well.

The museum has all of the original advertisements. Sadly, we are only able to display a handful of



#### them.

Rather than leave them buried, we have partnered with the Nixon Realty Group to bring more of this amazing collection to life. This newspaper is being produced and paid for by them to insure that Sun City history live on.

In 2010, marketing, advertising

and sales people from the Pulte/ Webb division visited the museum and saw these ads. They were stunned and delighted. They were that darn good then -- and they remain as powerful today!

Notice how the advertisements depict retirees *before* they moved to Sun City: Senior citizens, sitting in rocking chairs and playing bingo.

Those same retirees after moving to Sun City take on a whole new look: They're smiling, enjoying outdoor barbecues with new friends, participating in myriad activities and, most important -looking much younger!

And it worked! Before Sun City, retirement meant a gold watch and being sent out to pasture.

Sun City -- and the advertisements used to promote the community -- gave retirement a whole new meaning. And the success of Sun City spawned an entire industry -the active adult retirement industry -- that continues to thrive to this day.

And much of that success started with the image created by the ads contained in this newspaper.

Now it's your turn to enjoy them.

Before you turn the page, stop and think about ads you see today. About how you have to change the channel or quickly turn the page. These ads will make you long for the "good old days."

Advertising and marketing were just one of the ways Sun City became "The Community That Changed A Nation."

#### **Bill Pearson**

Del Webb Sun Cities Museum Marketing Committee Chair and Board Trustee

## Del Webb Sun Cities Museum preserves and promotes history of the Sun Cities

When the Del Webb Corporation unveiled the nation's very first master-planned active-adult community on Jan. 1, 1960, few at the time were able to comprehend the impact the community would have on the world.

Sun City's immediate success would not only spawn an entire new industry catering to what was then an untapped consumer market, but it would literally re-define what it means to be retired in America.

Those first visitors to Sun City in 1960 saw the only buildings constructed up to that point: A shopping center, recreation center, golf course pro shop, restaurant – and five model homes.

Those five homes still stand and the very first one – located at 10801 Oakmont Ave. – is today home to the Del Webb Sun Cities Museum. Owned and operated by the Sun Cities Area Historical Society, the museum's mission is to preserve, protect and promote the history of Sun City and its sister-city, Sun The Del Webb Sun Cities Museum is located at 10801 W. Oakmont Drive in Sun City.



City West.

The museum's Board of Trustees recently added to its mission the goal -- and responsibility if you will -- of reinforcing the unique role Sun City played in creating the "active-adult retirement" community.

Sun City, indeed, was a "community that changed a nation."

The museum contains a large collection of photographs and artifacts pertaining to the history of the Sun Cities. And although it is a museum featuring revolving displays and exhibits, the house today appears fairly close to what it looked like back in 1960 when those first pioneers visited the community.

One of the museum's newest exhibits showcases a collection of innovative advertisements created by the Del E. Webb Corporation to promote the new community to potential home buyers. A sampling of those advertisements are included in this special edition.

The museum is totally supported by memberships, contributions and sponsorship support. Annual memberships begin at \$25.

Reservations are required to enter the building and may be made by visiting www.delwebbsuncitiesmuseum.org or calling 623-974-2568.



#### Note to readers:

The advertisements reproduced in this newspaper are all original advertisements created during the 1960s by the marketing team at the Del Webb Corporation.

Every effort has been taken to restore and repair the items to their original condition, but unfortunately, modern technology cannot repair all damages incurred over time.

Please excuse the occasional blemishes and distortions here and there. Instead, step back in time and imagine you're seeing these ads for the first time in your local newspaper!

Many more advertisements are available for viewing at the Del Webb Sun Cities Museum.

10801 W Oakmont Drive Sun City, AZ 85351\* 623-974-2568 Email:

scahsm@delwebbsuncitiesmuseum.org www.delwebbsuncitiesmuseum.org



If you're on the freedom side of fifty and yet the "freedom" is

If you're on the freedom side of fifty and yet the "freedom" is not quite what you expected . . . discover Sun City . . . discover a Wonderful New Way of Life. Sun City has the answer to post-retirement boredom. Whatever you enjoy doing most — golf, swimming, shuffleboard, painting, square dancing, or just sitting and visiting — you'll find wonderful, active friends at Sun City who thoroughly enjoy the same things! Don't let these wonderful years be trying ones. Try . . . and enjoy . . . an active and interesting life. In fact, try it today! Drive out and see for yourself! today! Drive out and see for yourself!

MODELS OPEN DAILY 8 A.M. TO 6 P.M.



Northwest of Phoenix out Grand Avenue

### SUN CITY, CALIFORNIA

#### KERN CITY, CALIFORNIA

NEXT TIME YOU VISIT CALIFORNIA...if you go near Bakersfield, drive out and see Del Webb's KERN CITY ... opened October, 1961. If you should take the Canada-to-Mexico highway (395) south of Riverside, stop in the beautiful Menifee Valley where SUN CITY, CALIFORNIA is even now under construction.

#### SUN CITY, FLORIDA

SHOULD YOU HAVE OCCASION TO VISIT FLORIDA ... Tampa, to be exact ... see SUN CITY, FLORIDA, which opened over the New Year's holiday, 1961-62. SUN CITY, ARIZONA BEGAN IN A COTTON PATCH little more than two years ago. And grew and GREW and G-R-E-W... until it crowded cotton out of the field and boredom out of the lives of thousands of "over-fifty" people in America... and multiplied itself in two states and three locations!

GREW

N CITIES



Del E. Webb, originator of a new Way-of-Life, opened the nation's FIRST Active Retirement Community... Sun City, Arizona... January 1st, 1960, with model homes and all facilities complete and ready for use. The only requirement was that every home-buyer must be "over-fifty"... retired, semi-retired or planning to retire; partners could be of any adult age.

YOU KNOW SUN CITY NOW ... one of Arizona's chief attractions, a thriving and self-sufficient city of 5,000 of the finest people in the nation ... and still growing. It was the FIRST; now there are FOUR.

Just 12 miles NW of Phoenix out Grand Avenue

Built by DEL E. WEBB DEVELOPMENT CO.

DEL E. WEBB CORPORATION

DEL WEBB'S

No need to remind you to see SUN CITY, ARIZONA ... for where is the Arizonan who isn't proud of the town which introduced America to the bold new concept of ACTIVE retirement?

#### THESE ARE THE FACILITIES OFFERED

ampionship Golf Course Riviera-size Swimming Pool Shuffleboard Lawn Bowling Putting Green Complete Town Hall Fully-equipped Arts & Crafts Center Agricultural Project Modern Shopping Center and sensibly-priced, top-quality HOMES and COOPERATIVE APARTMENTS THE ARIZONA PEPUBLIC

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(In Sun City, Arizona, prices start at \$9,750)

April 8, 1962

1 4 11 41 0





6

It's the twinkle in their eyes and the radiant glow about them that tells you. They're each amazed that the other could have developed such a delightful sense of humor, have learned so much and have become so attractive in such a short time. Actually, it didn't happen in a flash anymore than had the former sparkle of their partnership dulled in a moment.

As the children were growing up, they had begun to take each other for granted as people will. Then the children were married and gone and she took up club work and he filled his life with his job. And then he was retired. Suddenly they were free, but they'd forgotten how to play together—they had no common interests—and they found that with him retired, they were now on the sidelines of life in their town. And then they discovered Sun City.

Now their life is full again, they've learned to play together again, they're working together again in the various activities. They've discoverd each other since they came to Sun City and they're in love all over again.

Almost every day you'll see them swimming, playing golf, shuffleboard or lawn bowling. They take an active part in the clubs and social gatherings held in the Town Hall. She goes shopping or gets her hair done at the big shopping center while he works in his garden at the Agricultural Center. Then afterwards many times they have dinner at the HiwayHouse. Sometimes they just relax the day away reading or writing letters on the patio of their home. And it all costs so little. The homes and cooperative apartments are priced from just \$9,950. They pay just \$20 each per year to use all the facilities, except for the golf course which they play at greatly reduced rates. Yes, they think they're very lucky people and they are. You can be too, if you're over fifty or are an adult partner of someone who is. Come out and see what we mean.





12 Miles NW of Phoenix out Grand Avenue



When they launched me with that gold watch, I couldn't wait to get going with all of the things I'd always planned to do. Well, you guys know what happened — two months later, I'd done them all twice and was bored stiff. Then I went the route of T-V and tinkering around the house, and getting grouchier all the time. I was playing hob with my wife's life, too . . . in her way all the time . . . worrying her with my griping . . . she didn't even feel free to have her friends in any more. Finally, I decided, O.K., I'll get me a sales job or something. Then I see this ad: "active living" it says, "reserved for folks lucky enough to be 50 or more . . . do what you want when you want." Frankly, my wife had been dropping some pretty broad hints about this place . . . so I figured what the heck – we'll go look. Month later we moved in. Man, this is the answer. She has her home to herself again . . . her own friends and she belongs to a dozen clubs. And me? Well, I wouldn't give 2c for a day anyplace else.

So now, you're reading an ad like he read... and maybe you'll follow his lead and come out, too. Here's a preview for you. Right at the entrance is a big shopping center and Del Webb's HiwayHouse. You drive down the avenue of palms and you see the golf course winding all around the neighborhoods of those homes and cooperative plan apartments that are priced from just \$9,950. Then you'll see the big Town Hall and all around it the swimming pool, shuffleboard, lawn bowling and the many studios and workshops that make up the fullyequipped Arts and Crafts Center. And you know what? Full use of all the facilities costs just \$20 per person, per year, with the exception of the golf course which residents play at greatly reduced rates. And don't miss the chance to stop and talk to some of the residents because the kind of recople

Dr. E. WIEB CORPORATION

and talk to some of the residents ... because the kind of people who live here is actually the most important part of Sun City ... you'll like them all.

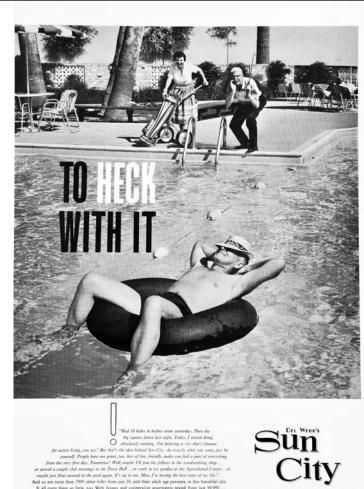


12 Miles NW of Phoenix out Grand Avenue

Glad

A Community That Changed a Nation





00 a month. Think a and take a look. It is?

DEL E. WERE CONFERENCE









The Del Webb Corporation celebrated the second anniversary of Sun City by unveiling six new model homes on Jan. 29, 1961. The new model homes were located at Peoria and 105th avenues. Sun City's second recreation center can be seen at the right.



IN by DEL E. WEBB DEVELOPMENT Co. DEL E. WEBB CORPORATION



This is our special GIFT-OFFER to all who buy Sun City homes during this BIRTHDAY MONTH.

WINTER VISITORS ....

Arts & Crafts Display other skills. See gifted artists and r

No Charge for Admission

all by DEL E. WEEB DEVE

munry 1, 1962



### Sun City Gives Us the Best of Two Worlds Now, Before We Retire!



"Why would anybody want to move to Sun City before they retire?"

"That's the question our friends asked when we moved to Sun City last year. Jim's only 52, and a good ten years away from retirement. "We have the same answer for all of them. 'Plain common sense.' We're saving money and enjoying the 'country club' life at the same time.

"It's the resort atmosphere we enjoy the most. The golf and swimming, lawn bowling and shuffleboard, bridge games and concerts in the Sun Bowl, hobby shops and clubs. All the things we enjoy doing are right at our fingertips.

"But fun is only half the story. The other half is the money we save by living in Sun City. If we had joined a country club in Phoenix, we'd be spending twice the money for much less than Sun City offers. And I can't stand to waste money.

"When Jim was transferred to Phoenix five years ago, our two youngest were still in college and living at home. With all the hobbies and home activities of college kids, we needed plenty of room.

'After they graduated and left home, we didn't need the big house any more . . . and

we had an opportunity to sell at a profit. Our friends were scattered all over the Valley, so we weren't committed to the neighborhood. And if we could find a place convenient to shopping and activities for me, we could avoid the expense of a second car.

WE'RE BUILDING AN EQUITY IN THE FUTURE, TOO!

"Sun City was perfect. Only half an hour's drive to work for Jim, no farther than Scottsdale or Paradise Valley. And I could use the golf cart for transportation all around Sun City.

"We bought a beautiful 2 bedroom, 2½ bath home — the Villarosa model — just right for the both of us. The price? Only \$23,590, including lot and landscaping. And when you see the quality of construction and the custom features, you'll see why it was such a bargain at the price.

"By the time we're ready to retire, our home will be paid for. That way, we won't have those 'retirement budget blues' to worry about, like some of our retired friends.

"See what I mean by plain common sense? Take taxes, for instance. We pay less than 50% of the taxes we paid in Phoenix, because Sun City's tax rate is so low. Add up how much we'll save in ten years, and that's a lot of money.

"We figure Sun City is the best of two worlds for us. We can visit our friends in Phoenix and still enjoy the new friendships we are making in Sun City. We can shop in Sun City, or drive in to Phoenix. And while Jim works all day, my days are filled with exciting things to do and exciting people to do them with. "Sun City has so many benefits, I'm surprised more people like us — people who haven't retired yet — don't take advantage of the opportunity to save money and still enjoy the tremendous facilities. It costs me  $5\frac{1}{2}\frac{e}{a}$  a day to use all of the recreational facilities. We're so near the golf course, Jim plays at least 9 holes every day... for only  $47\frac{e}{a}$  around. We go to the Saturday night dances. Play bridge. Have outdoor barbecues. We're busy doing something all of the time... yet we're saving money.

"We figure to save over \$30,000 in ten years at Sun City . . . and get more "country club" living in now, while we can really enjoy it, to boot."

If you're 50 or over — RETIRED OR NOT — you owe it to your happiness, your pocketbook and your future to investigate Sun City now!

- Enjoy a multi-million dollar resort for just \$20 a year assessment ... only 5½¢ a day!
- Play golf on two fine 18-hole courses for only 47¢ a round, annual basis.
- Save 50% in taxes over surrounding Phoenix area communities.
- Beautiful homes, apartments and Villas from \$12,590 to \$25,990...including lot and landscaping.
- You receive an insured title to your property . . . it is yours to sell as you see fit.
- Excellent financing is available, and there's a substantial discount for cash buyers.



Find out about our special "Off Season" Summer Vacation Offer! One full week in a lovely furnished apartment with full use of all resort and recreation facilities, including two free golf games — only \$35 for two! Call collect (602) 933-0173 for details!

Drive out today... just twelve miles northwest of Phoenix out Grand.



# AMERICA'S HAPPIEST FRIENDLIEST TOWN Sun City Invites you and your weekend guests To the Gay, Fun-Filled Two-Day Party

#### TODAY-2:30 P.M. WESTERN SHOW **Starring GENE DIFFEY & HIS** WESTERNERS

in a Full 2-Hour Show of Foot-Tapping Entertainment Well known in Las Vegas and San Francisco for his performances there, Gene Diffey has recorded with Tommy Duncan and Sheb Wooley and has co-starred in recordings and live programs with Marty Robbins.

TOMORROW-2:30 P.M. BARBERSHOP **FESTIVAL** 

#### Harmony on Parade

Presented by the Phoenix-Saguaro Chapter of the SPEBSQSA and the Phoenix-Kachina Chapter of Sweet Adelines Featuring favorite quartets from both the men's and women's group, as well as appearances by each full chorus. Lloyd Steinkamp, Master of Ceremonies will lead the COMMUNITY SING

BOTH PROGRAMS WILL BE HELD IN THE AIR-CONDITIONED TOWN HALL and Both are Free of Charge, of Course \* \* \* \* \* \* \* \*

Before or After the Shows... Take a Tour of This Town That's Nationally Famous for ACTIVE RETIREMENT

**ARTS & CRAFTS SHOW Both Days**—Demonstration and Displa



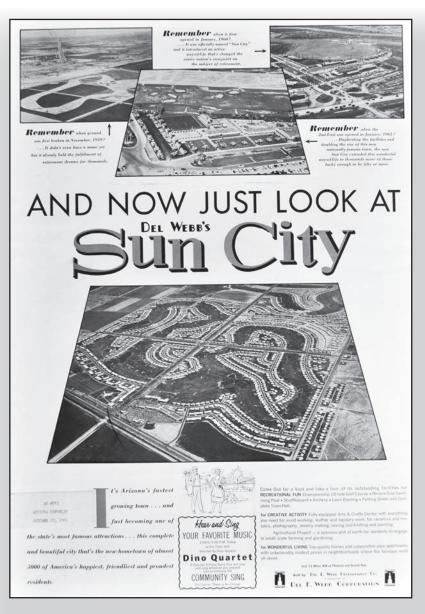


Built by DEL E. WI B DEVELOPMENT CO.



SEE its Eine Championship Golf Course \* Riviera-Size Swimming Pool with Sunning Terrace and Bathhouse \* Recreational Park with Croquet, Horseshoes, Lawn Bowling and Shuffleboard Courts \* Separate Club Rooms and Spacious All-Electric Kitchen in the Town Hall where the shows are being held in the 800-capacity auditorium which boasts a fullsize stage \* Fully-equipped Arts & Crafts Center \* Beautiful Top Quality Homes priced from just \$9,750 (and cooperative plan apartments with equally modest prices)  $\star$  Notice, too, that this complete city has its own modern Shopping Center, Medical and Dental Building and a Fire Station right in town.

#### A Community That Changed a Nation



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Where visitors receive a friendly welcome from SIX THOUSAND happy residents "over-fifty" who live exactly as they please . . . on retirement budgets . . . and enjoy exceptional facilities:

Championship Golf Course • Riviera-size Swimming Pool Shuffleboard, Lawn Bowling and Putting Green Complete Town Hall • Fully-equipped Arts & Crafts Center Agricultural Center • Modern Shopping & Medical Centers

Top-quality HOMES and COOPERATIVE APARTMENTS from \$9,950

12 MILES THWEST OF ENIX GRAND NUE

WRITE for FREE, Full-Color "Story of Sun City": Sun City, P. O. Box 555-AG3, Sun City, Arizona

Built by DEL E. WEEB DEVELOPMENT CC. DEL E. WEEB CORPORATION





Share Musical Fun BARBERSHOPPERS SWEET ADELINES this afternoon at 2:30 in the Sun City TOWN HALL LINES, in costume, stible numbers that OND PLACE in the

No Charge .... Everyone Welcome



**NEVER** EQUALED DEL WEBB'S

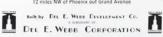
THEY'RE TRUE INDIVIDUALISTS, these 5,000 people who live in the nation's original Active Retirement community. They came to Sun City because they felt they'd EARNED the right to live as they please; and they had the initiative to break with an out-moded pattern-of-living that made them captives of boredom, after retirement. Now, these mature, independent people have fun... working and playing creatively, with purpose and sharing the most privileged creatively, with purpose, and sharing the most privileged way-of-life of our time (imitated but never equaled) with friends of their own kind. Sun Citians share exceptional, low-cost facilities:

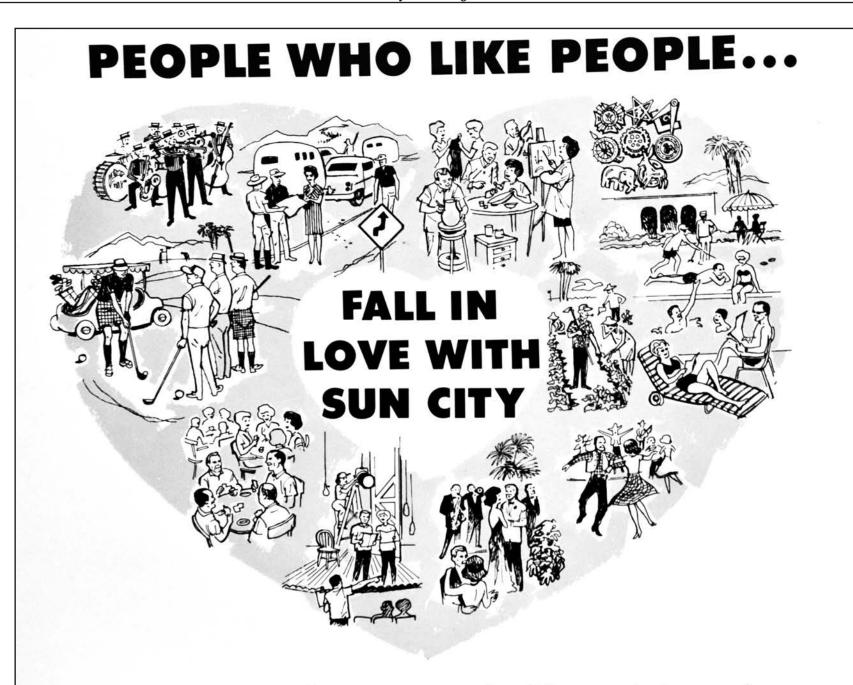
CHAMPIONSHIP GOLF COURSE • RIVIERA-SIZE SWIMMING POOL SHUFFLEBOARD • LAWN BOWLING • PUTTING GREEN COMPLET FOWN HALL • FULLY-GOUPPED ARTIS & CRAFTE AGRICULTURAL CENTER • MODERN SHOPPING CENTER

Residents have full use of facilities for just \$20 per person per year except for the golf course, which they play at greatly reduced rates

If you have never visited this complete city... one of America's most famous communities ... come out and get acquainted. You who are lucky enough to be "oversfifty" (partners of any adult age) will feel instantly at home, among friends. And, whether you are retired, semi-retired or planning retirement, you can afford to own a home in Sun City, with the most freedom to lead your own life... and with everything to make it worthwhile... to be found anywhere today, except in another Del Webb ACTIVE RETIREMENT community.

Top-quality HOMES and COOPERATIVE APARTMENTS from \$9,750 12 miles NW of Phoenix out Grand Avenue





The most UN-retiring people you've ever met, Sun Citizens are busier now than ever before . . . developing hidden talents . . . sharing new interests . . . doing things they've always wanted to do, with companions of their own choosing. If you like people, come to Sun City and have the time of your life - now!

You can choose from over 100 clubs and organizations at Sun City ... everything from fun to philanthropy, camper trips to card games. There are no strangers here. Almost any hour of the day or evening there's something going on at Sun City ... and someone to do it with. Here's a sampling of the variety of Sun City Civic Association clubs you can join . . . many more groups meet informally.



Hiding Your Talents? Maybe you've been hoping all your life for time to develop a creative talent YOU knew you had, but no one else did. Sun City has clubs, many with professional instructors, for people who want to paint, make ceramics and mosaics, do needlework, make their own clothes, paint china, knit, work in leather or silver,

create beautiful pieces from wood ... even learn pup-petry and decoupage. What a wonderful opportunity to develop your artistic talents for both pleasure and profit!

Cards, Anyone? The name of the game is — you government of the game is — you government of the game is — you government of the game of the game is — you government of the game of the game is — you government of the game of the game is — you government of the game of the game of the game is — you government of the game of the gam



Brigade! There's a Sun City club for just about every outdoor sport and game. Enjoy poolside fun with the swimming club. Test your skill in a shuffleboard tournament. Learn lawn bowling . . . Sun City has top teams, yet beginners are always welcome

#### Moonlight And Roses . . . Or Swing and Sway? Take your pick!

Whether your style is ballroom, Latin, round, square, rhythm or the new hop-skip-and-jump dances. you can always find a Sun City dance club to show you how and sponsor parties. Friday and Saturday night dances are regular events at Sun City. One group

Is There a "Camper" in the Family?



ride home - if you need it.



sponsors dances every season - and invites the whole town! Another gives an annual New Year's Eve Party ... and even provides a free



Don't Overlook The Outdoor Fun Got A Green Thumb? Many Sun Citizens prefer freedom from gardening (and that's part of Sun City's appeal) ... but for those who can't resist the urge to hoe and grow, land has been set aside for Agriculture Club members to stake out their claim ... cultivate ... and watch for next year's canning crop. The Rose and Garden Society, with over 300 members, adds glorious color to the beauty of our landscape.

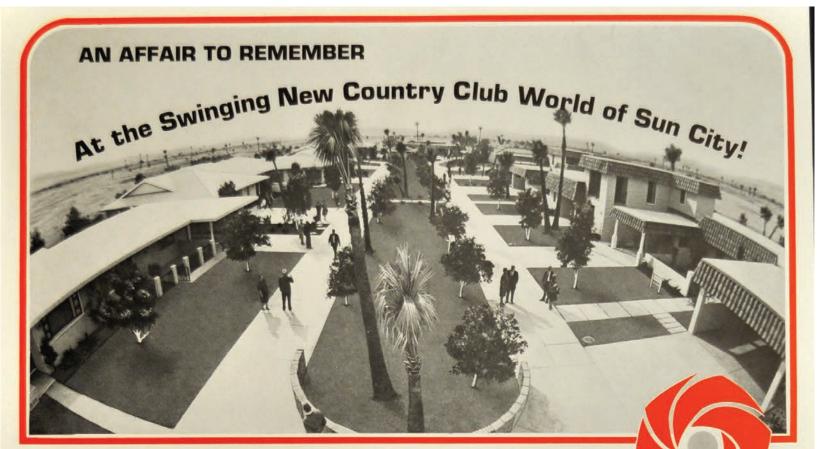
> National Organizations are well represented at Sun City. You'll find Rotarians, the V.F.W., P.E.O., a Masonic fellowship, Eastern Star, the

DAR, Daughters of the Nile, N.A.R.C.E., A.A.R.P., Republicans and Democrats, and, of course - the Grandmothers' Club Ling of America!



That's Not All ... for newcomers there's a weekly Koffee Klatch. There are clubs for shutterbugs, coin collectors, rockhounds and lapidaries ... others just for fun, like the Dutch Treat Club (for singles), and the Live Wires. There are clubs for helping others such as the Men's Club, Senior Women's League, the Sun City Women's Club. Our 30 unretired teachers have a club. We even have a Take-Off-Pounds-Sensibly Club

12 Miles Northwest of Phoenix out Grand Avenue



### **THE ALL NEW 1967 HOME SHOW**

#### DEL WEBB'S **AND OPEN HOUSE NOW AT**

Everyone's Invited to Sun City's All-New Showing. Homes to Capture Your Imagination...Apartments to Catch Your Fancy...Villas to Win Your Praise...All-New Facilities to Enliven Your Life. See it Now ... Adjoining a Lush New Golf Course - In Arizona's Most Beautiful City!

SEE the Excitement at the greatest Home Show and Open House in Sun City history! Here it is ... bigger and bet-House in Sun City instory: Here is is ... sugger and det-ter than ever before ... a collection of fifteen – count them fifteen – enchanting new models around a beautifully-landscaped Plaza. SIX eye-stopping new homes FOUR wondrous apartments FIVE FIVE homes magnificent Spanish Villas ... every one glamorously decorated to show the great new features of architecral design that makes each residence excitingly different.

SEE Just-Built Facilities! To make life in Sun City even rewarding that it is now! A new Town Hall . the 7500-seat Sun Bowl ... a professional building a magnificent private Country Club and Golf Course more, all adding to the "live-ability" of America's finest resort-retirement community ... Sun City!

SEE Imaginative Country Club Living! Three magnificent 18hole golf courses, playable every day of the year. Bridge clubs and choral groups ..... Saturday night dances health clubs and social clubs and civic organizations luncheons at the King Arthur Room of the Kings Inn. A world for the best that life has to offer . . . at a price you can afford to pay.

... Bring The Whole Family ... See Arizona's Greatest Home Show and Open House ... An Affair to Remember in Sun City!

IF YOU'RE SO OR OVER - retired or not - you can save money by deciding to live in Sun City ... and have a lot more fun to boot! Yes, Sun City is country living on a budget . . . and here's the proof.

You can buy a wonderful home, apartment or Villa in Sun City for as little as \$12,590 all the way up to a

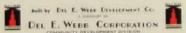
modest \$25,990 ... and you get lot and landscaping as well! In dollar-for-dollar value, there isn't another community in the entire Valley of the Sun that can compare.

Save 50% on Taxes! Sun City residents pay taxes that are ng com

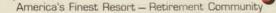
Enjoy Country Club Living on a Budget! As a Sun Citizen, you enjoy the use of all Sun City facilities – swimming, arts and crafts centers, lawn bowling, shuffleboard for 512 c a day. And you play golf on either of two fine 18-hole public courses for as little as 47¢ a round, annual basis Own your own golf cart, if you wish ... they're legal on Sun City streets. Sun City lets you live for yourself stay young-at-heart ... find pleasure in the day-to-day rewards of living. You can enjoy it now ... with m and friendly people who share your interests.

Excellent Financing is Available! You can get a conventional loan on lender approval, at modest terms. Or you can pay cash . . . and receive an impressive 2% cash disnt before construction  $-1\frac{1}{2}$ % after construction is started, or 1% on a completed home. And once you see these homes, we're convinced you'll agree that Sun City homes are the best home buys in the nation.

If you're 50 or over - retired or not - you owe it to your happiness, your pocketbook and your future to investigate Sun City. Do it now...during this spectacular home show ... and discover what you've been missing!



12 miles Northwest of Phoenix Out Grand Avenue.







ee The A-23C Apartment! A spacious ap-rings the outdoors indoors in every room



Sun City's New Sun Bawll New 7500-seat center of re, the magnificent Sun Bowl is a perfect setting



A 3 bedroom, 215 bath only \$25,000



See The S-5 Spanish Villa! Luxury II fal manner in a Spanish Villa. The



See The Town Hall Swimming Pool! A huge. Riviers size treated pool, complete with sun deck and pate trees, tets you swim every day of the year.



See The New Plaza Del Sail Sun City's second shopping center. Take an exciting tour through collonades and modern shops ... a delight for shopping or browsing



# **NOW-YOUR DREAMS OF ELEGANCE COME ALIVE**

# for only \$26,290 at...

The Enchanting

hateau

"Magnifique" Is The Word for "Le Chateau"! From the wind-driven Brittany Coast to the sun-lapped Cote D'Azur, all the heritage of French splendor is wrapped up in the courtly elegant Chateau.

The Price is So Practical, Too! Three bedrooms and two-and-one-half baths of luxury with superbly planned built-in all-electric kitchen, refrigerated air conditioning, double carport, golf cart storage, breakfast area, generous closets and storage areas, covered lanai, decorative wrought iron entry courtyard, double front doors, entry gallery and more - all yours for only \$26,290! That's all you pay for this jewel of a home . . . and that includes lot and landscaping. When you add the resort wonders of Sun City - two 18 hole golf courses that you can play every day for only 47¢ a round, annual basis . . . multimillion dollar recreational facilities that

you can enjoy for only 51/2¢ a day — it becomes a value that you really can't afford to miss!

Seeing Is Believing! See this magnificent home and fourteen other beautifully decorated models on display. Ask to see the Rancho Estate model home, too . . . on a full acre with horse privileges. Prove to yourself that you can live better, enjoy life more and get more value for your dollar at Sun City than any other place in America!

If You're 50 Or Over - Retired Or Not - You Owe It To Your Happiness, Your Pocketbook And Your Future To Investigate Sun City Now!



12 Miles N.W. of Phoenix Out Grand



DEL WEBB'S

A beautiful, exciting home for entertaining! Here, in the spacious living room, sliding glass doors open to the covered lanai overlooking the garden.

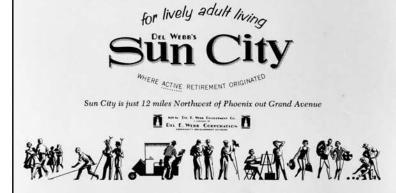
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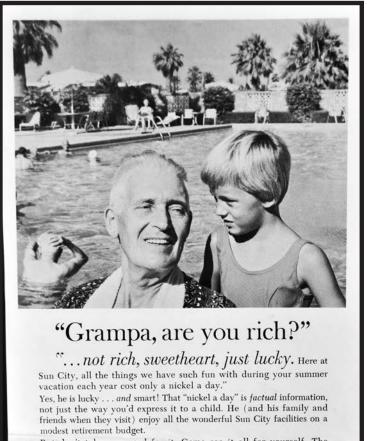


### WEDDING...in Sun City?

Why, of course. Although Sun City is no "lonely hearts club", it is designed to attract lively, fun-loving, interesting people. And when some are single . . . and get to know each other, and laugh together, and work together, and play together, and rediscover the wonderful world of sharing interests and being important to each other . . . well, weldings sometimes happen. Now, we're not promising anything, of course, but if you're on the freedom side of fifty and single – well, it's an interesting thought, isn't it!

Married or single, we do promise you'll find genuine companionship and have the best time of your life in this friendly town. Come out for a visit... see all the wonderful facilities that can be yours for just a nickel a day. The welcome mat is always out!





But don't take our word for it. Come see it all for yourself. The welcome mat is always out.

for lively adult living Det Webe's City ARIZONA'S MOST BEAUTIFUL CITY Sun City is just 12 miles Northwest of Phoenix out Grand Avenue Det Enter Corrections of Dis-Corrections of Corrections of







The outdoor Sun Bowl amphitheater opened in January 1967. A sellout crowd of over 7,500 turned out to see Liberace. Over the years, some of the biggest names in show business have performed at the Sun Bowl, including Guy Lombardo, Lawrence Welk, Jimmy Durante, Roger Williams and more.



#### A Community That Changed a Nation



# ALL YOURS ... 51/20 A DAY!



Tee off on Sun City's two full-size 18 hole golf courses .... a sporty challenge to any handicap. You can play every day of the year at Sun City .... for only 47¢ a round, annual basis.

AMERICA'S MOST FAMOUS Resort-Retirement Community

DEL WEBB'S

Dri E. Wire Correnation

Retire in Sun City and Enjoy All the Wonderful Recreational Facilities of a Multi-Million Dollar Resort - Only 51/2¢ a Day!

Wouldn't you like to live this kind of life? As a Sun Citizen you can . . . for only  $5\frac{1}{2}e$  a day! Yes, \$20 a year is all you pay to participate in the wonderful world of Sun City activities . . . with the friendliest people you'll ever meet.

Play two sporty 18-hole Sun City golf courses every day for only 47¢ a round, annual basis.

But recreation is only one part of the story.

There are the beautiful homes and apartments that include every modern convenience. Take your pick of 15 different and exciting plans from \$12,990 to \$26,290. Including lot and landscaping. Excellent financing, or substantial discounts for cash. And property taxes in

Sun City are 50% lower than taxes in other Phoenix area communities.

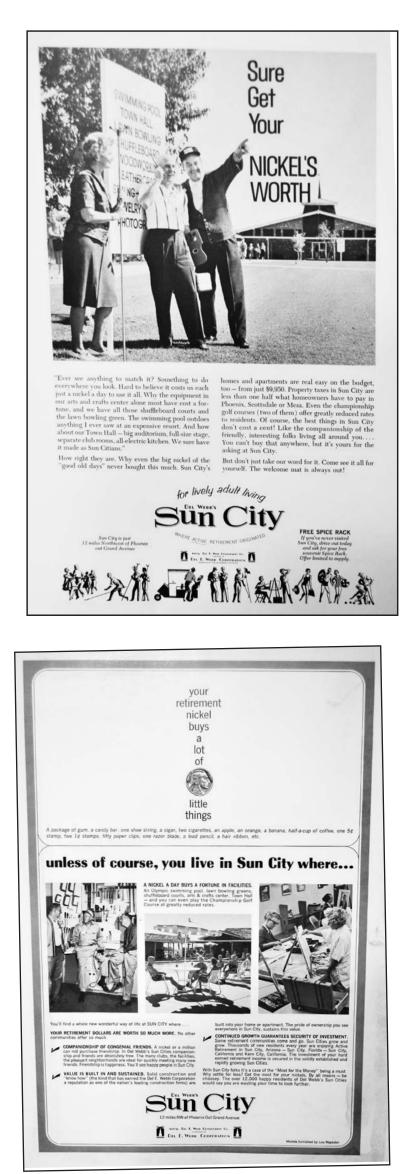
Here are two modern shopping centers ... seven stately churches ... over 100 social, civic and service clubs. And here are the new Rancho Estates . . . one full acre with horse privileges.

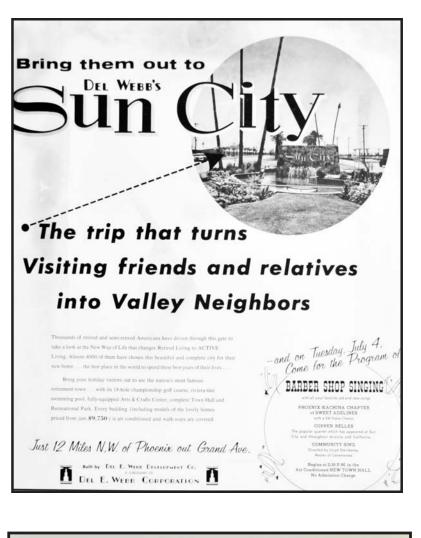
Being a Sun Citizen is a unique experience. Your friends will tell you that you look ten years younger . . . and you'll feel even younger than you look. Why? Because the Sun City atmosphere gives them a young-at-heart outlook that makes them the envy of the over-50 set across the nation.

But don't make up your mind about Sun City from what we tell you. Visit Sun City and see for yourself.

If You're 50 or Over — RETIRED OR NOT — You Owe it to Your Happiness, Your Pocketbook and Your Future to Investigate Sun City . . . Today!

Drive out Today - 12 Miles Northwest of Phoenix out Grand Avenue.

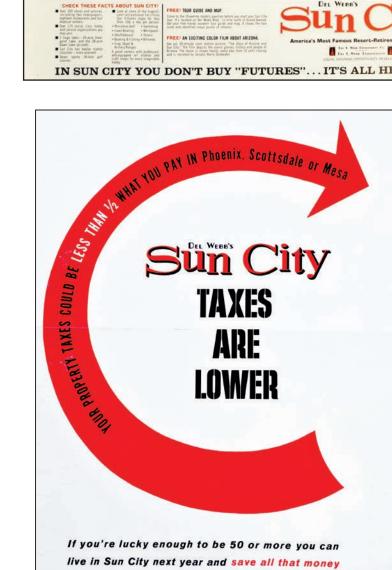














Sun City Stadium (capacity 4.000) hosts major league baseball in the spring and semi-pro softball, under the lights all summer.

### America's most famous resort-retirement community is in Arizona: it is SUN CITY

Tourists are always astounded and delighted as they tour this famous community. Its continuous growth, particularly major new facilities, amazes even Valley residents who haven't been out for a year or so. For instance, do you know that Sun City has seven golf courses, a symphony orchestra, four major recreational centers, two country clubs, two lakes and four shopping centers, to mention a few of its amenities.

No trip to Arizona is complete without a visit to one of the world's remarkable communities, and one of Arizona's most notable tourist attractions. Treat your tourist friends to a delightful surprise ... a scenic tour of Sun City.

Ch, the good old days ... The Del Webb Sun Cities Museum exists to preserve, promote and celebrate the history of Sun City. But if we could only bring back grocery store prices from years' past! At right, an A.J. Bayless Supermarket advertisement from the 1960s.



Dr. L. Wire Core

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Thank You To Our Sponsor!



Tim & Amy Nixon: The Nixon Group Your Orange Real Estate Agents!



## The Nixons: Local Realtors and big supporters of 'The Community That Changed a Nation!'

#### **By Bill Pearson**

"m going to be overly direct here; the first article I wrote for this page of the newspaper was a "soft sell."

I presented it from a historical perspective as I touted Tim and Amy Nixon being singularly responsible for this newspaper being printed.

That is still the case, because without them stepping up financially, the museum could not have afforded to produce it. The difference is, things have changed for them, at least regarding the real estate company they were working for.

It happened exactly at the moment we were putting these remarkable ads together and going to print: The Nixons had left their previous firm and were embarking on a new direction.

Leaving the other company was a shock and I immediately put a hold on the newspaper. I wasn't sure of the impact so we took a time-out to let the Nixons get their feet back on the ground.

Within days they re-established themselves and told me to move forward with this project. They believe in supporting the community and especially in helping people understand the history of Sun City. They have easily been the museum's best business partner in the past year or two.

Here's where it gets excit-

ing: The company they went with, My Home Group, has agreed to let them open a Sun City office. They have plans to have a small community gathering spot complete with photos and ads from the museum. It is exactly how Sun City grew -- by nurturing a sense of community.

Unfortunately we've drifted from those tenets. The idea that residents, organizations and local businesses work toward a common good is a tough sell. It's frustrating because we know it works. If you visit the museum you will see how well it worked. Our newest exhibits showcase the concept.

One of the museum's goals is to rekindle those partner-

ships. We can't do it alone. That's why when people like Tim and Amy step up, we open our arms and make sure they are recognized for their support.

If you will be selling your home, buying a home or referring friends or relatives, please think about using the Nixon Group. Not only are they great Realtors, they deeply care about the values that make Sun City a special place to live.

Bill Pearson is a past president of the Del Webb Sun Cities Museum and current member of the museum's Board of Trustees.



Tim and Amy Nixon "YOUR ORANGE REAL ESTATE AGENTS" Tim Nixon: (623) 219-7149 Amy Nixon:( 602) 824-8787 thenixongroup@gmail.com The Nixon Group@My Home Group We Are Never Too Busy For You or Your Referrals!!!

