

Laddie Chapman

The Last Resort

Sun Cities Area Historical Soc 630
ATTN: Ed Allen
10801 Oakmont Dr.
Sun City, AZ 85351-3317

INVOICE

INVOICE DATE	INVOICE NBR	PG
01/04/03	7537	1

TERMS: NET 30

DATE	DEPT	QUAN	UN	CODE	DESCRIPTION	PRICE	AMOUNT	TX
10/28/02	WEBB BOOK	1.50	HR	CNS3	COMPUTER CONSULTING Place text in chapters, indexg draw charts	35.00	52.50	
10/29/02	WEBB BOOK	3.00	HR	CNS3	COMPUTER CONSULTING Place text (no pix), indexing chaps 1..9	35.00	105.00	
10/31/02	WEBB BOOK	2.00	HR	CNS3	COMPUTER CONSULTING Place text (no pix) in chaps 10..13, all indexing done, composite index made of all chaps so far	35.00	70.00	
11/04/02	WEBB BOOK	1.00	EA	SVCB	REIMBURSE FOR ART/STAT/NEGS Scan slide @ Copies Plus	7.00	7.00	
11/05/02	WEBB BOOK	1.00	HR	CNS3	COMPUTER CONSULTING Client support, revisions, email dialogue	35.00	35.00	
11/11/02	WEBB BOOK	3.50	HR	CNS3	COMPUTER CONSULTING Draw charts, rev pix, text rev as per client, post new files on test web site	35.00	122.50	
11/15/02	WEBB BOOK	2.00	HR	CNS3	COMPUTER CONSULTING Process new scans	35.00	70.00	
11/22/02	WEBB BOOK	3.25	HR	CNS3	COMPUTER CONSULTING Proc new photos, scans, prep layout	35.00	113.75	
12/05/02	WEBB BOOK	8.00	HR	CNS3	COMPUTER CONSULTING Place revised pix in chaps up to 11, retouch, some proofing	35.00	280.00	
12/09/02	WEBB BOOK	5.00	HR	CNS3	COMPUTER CONSULTING Place pix, retouching, drawngs mostly chaps 17-21	35.00	175.00	

continued on next page...

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Sun City, AZ 85351-3317

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INVOICE DATE	INVOICE NBR	PG
01/04/03	7537	2

TERMS: NET 30

DATE	DEPT	QUAN	UN	CODE	DESCRIPTION	PRICE	AMOUNT	TX
12/10/02	WEBB BOOK	4.00	HR	CNS3	COMPUTER CONSULTING Revisions to text, drawings	35.00	140.00	
12/12/02	WEBB BOOK	5.50	HR	CNS3	COMPUTER CONSULTING Minor sections preceeding main book: enter, format, number, Indexing of remaining chaps	35.00	192.50	
12/13/02	WEBB BOOK	7.00	HR	CNS3	COMPUTER CONSULTING Final changes in all chapters, post proof copies of all chaps on web site, emails, some retouching & drawing, labels	35.00	245.00	
12/14/02	WEBB BOOK	1.50	HR	CNS3	COMPUTER CONSULTING revs as per client, post new files on web site	35.00	52.50	
12/15/02	WEBB BOOK	2.00	HR	CNS3	COMPUTER CONSULTING Phone consult w/client, index revs	35.00	70.00	
12/16/02	WEBB BOOK	2.00	HR	CNS3	COMPUTER CONSULTING Cons w/printer, text revs, indexing revs	35.00	70.00	
12/17/02	WEBB BOOK	2.50	HR	CNS3	COMPUTER CONSULTING Indexing of final chapters, some requested edits, post all chaps with edits on web page as new proofs	35.00	87.50	
12/18/02	WEBB BOOK	4.00	HR	CNS3	COMPUTER CONSULTING Revise all indexes, consult w/client on index details	35.00	140.00	
12/19/02	WEBB BOOK	5.25	HR	CNS3	COMPUTER CONSULTING Index & other revs as per client, post new on web site	35.00	183.75	

continued on next page...

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INVOICE DATE	INVOICE NBR	PG
01/04/03	7537	3

TERMS: NET 30

DATE	DEPT	QUAN	UN	CODE	DESCRIPTION	PRICE	AMOUNT	TX
12/20/02	WEBB BOOK	2.00	HR	CNS3	COMPUTER CONSULTING Final index creation & edits, all chap numbering frozen, make final CD for printer	35.00	70.00	
12/21/02	WEBB BOOK	1.00	EA	SHIP	REIMBURSE FOR SHIPPING Ship CD to printer onite, Sat pickup Fedex #4005041666	21.32	21.32	

65 hrs

TOTAL OF TAXABLE ITEMS: 0.00
TOTAL OF NON-TAXABLE ITEMS: 2,303.32
TAX AMOUNT: 0.00
INVOICE TOTAL: 2,303.32
AMT PAID: 0.00
BAL DUE: 2,303.32

Laddie Chapman

The Last Resort

Sun Cities Area Historical Soc 630
ATTN: Ed Allen
3826 Glidden Dr.
Sturgeon Bay, WI 54235

INVOICE

INVOICE DATE	INVOICE NBR	PG
10/24/02	7471	1

TERMS: NET 30

DATE	DEPT	QUAN	UN	CODE	DESCRIPTION	PRICE	AMOUNT	TX
10/18/02	WEBB BOOK	4.00	HR	CNS3	COMPUTER CONSULTING Scans, retouching, combine images w/client, book prep	35.00	140.00	
10/23/02	WEBB BOOK	8.00	HR	CNS3	COMPUTER CONSULTING All available scans, retouchg, layout prep, place all text & pix on sample Chapter 7, proof to client, some drawings	35.00	280.00	

TOTAL OF TAXABLE ITEMS: 0.00
TOTAL OF NON-TAXABLE ITEMS: 420.00
TAX AMOUNT: 0.00
INVOICE TOTAL: 420.00
AMT PAID: 0.00
BAL DUE: 420.00

Laddie Chapman

The Last Resort

Sun City Historical Society 630
ATTN: Ed Allen
3826 Glidden Dr.
Sturgeon Bay, WI 54235

INVOICE

INVOICE DATE	INVOICE NBR	PG
10/14/02	7459	1

TERMS: NET 30

DATE	DEPT	QUAN	UN	CODE	DESCRIPTION	PRICE	AMOUNT	TX
09/26/02	DEL WEB	2.00	HR	CNS3	COMPUTER CONSULTING Consult w/client, format sample chapter file for layout decisions	35.00	70.00	
10/01/02	DEL WEB	1.00	HR	CNS3	COMPUTER CONSULTING consult w/client, layout specs	35.00	35.00	
10/04/02	WEBB BOOK	2.00	HR	CNS3	COMPUTER CONSULTING Scan pix	35.00	70.00	
10/07/02	WEBB BOOK	3.00	HR	CNS3	COMPUTER CONSULTING Scan pix, some processing & retouching	35.00	105.00	
10/14/02	WEBB BOOK	5.00	HR	CNS3	COMPUTER CONSULTING scans & retouching	35.00	175.00	

TOTAL OF TAXABLE ITEMS: 0.00
TOTAL OF NON-TAXABLE ITEMS: 455.00
TAX AMOUNT: 0.00
INVOICE TOTAL: 455.00
AMT PAID: 0.00

BAL DUE: 455.00



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Mail **PLUS** | Addresses | Calendar | Notepad

edsonallen@yahoo.com [Sign Out]

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Mail Upgrades - Search Mail - Mail Options

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Previous | Next | Back to Messages

Printable View - Full Headers

dcwis.com

Delete Reply Reply All Forward as attachment

Move to folder... OK

Folders [Add]

Inbox (2)

Draft

Sent

Bulk (18) [Empty]

Trash [Empty]

This message is not flagged. [Flag Message - Mark as Unread]

From: TOBYCARLIN@aol.com | This is Spam | Add to Address Book

Date: Thu, 6 Feb 2003 17:25:20 EST

Subject: Silver Celebration Book

To: edsonallen@yahoo.com

I see that the book is getting a lot of good publicity in all the papers. Beth plans to cover the Open House @ he SCAHS bldg. and get some pix. Got my monthly statement from Briarwood the other day, and the cost of coffee/sweet rolls was \$156.30. 'Til later... Larry

Delete Reply Reply All Forward as attachment

Move to folder... OK

Previous | Next | Back to Messages

Save Message Text

My Folders [Hide]

A-B

Albert

ComputersWest

Dane

Laddie

Printers

Puzzles

Registrations

Rockwell

SCW History

Sun City West

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Ok to pay -
E F Allen
2/14/03

Make check payable to
Larry Carlino
Mail to: 15901 W. Huron Dr.
Sun City West AZ 85375

Check Mail

Compose

Mail Upgrades - Search Mail - Mail Options

Mail - Address Book - Calendar - Notepad

Address Book · Auctions · Autos · Briefcase · Calendar · Careers · Chat · Classifieds · Finance · Games · Geocities · Greetings · Groups · Kids · Mail · Maps · Member Directory · Messenger · Mobile · Movies · Music · My Yahoo! · News · PayDirect · People Search · Personals · Photos · Radio · Shopping · Sports · TV · Travel · Warehouse · Weather · Yellow Pages · more...

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Folders [[Add](#)]

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 [Draft](#)

 [Sent](#)

 [Bulk \(17\)](#) [[Empty](#)]

 [Trash](#) [[Empty](#)]

My Folders [[Hide](#)]

[A-B](#)

[Albert](#)

[ComputersWest](#)

[Dane](#)

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[Registrations](#)


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From: "Connie Forney" <connie@oneilprint.com> | **This is Spam** | [Add to Address Book](#)

To: musicat@doorbell.net

CC: "Edson Allen (E-mail)" <edsonallen@yahoo.com>

Subject: RE: Books Are Here!

Date: Fri, 31 Jan 2003 15:32:44 -0700

Hello Laddie,

First, let me comment on the great job you did putting these files together.

Jack Bohl, our Prepress Manager commented on how clean this project went through our shop and the main part of that is our course good file preparation, so again, great job!

In answer to the questions, we use a 60# matte coated sheet. The coating we used on the cover is a 1.2 mil. "lay flat" film laminate. We originally were to use a standard UV coating but the best way to avoid fingerprinting (which was a concern due to the amount of ink coverage) was to go with the film laminate.

Please feel free to contact me with any questions.

With regards,

Connie Forney

-----Original Message-----

From: Laddie Chapman [mailto:musicat@doorbell.net]

Sent: Friday, January 31, 2003 10:33 AM

To: Edson Allen

Subject: Books Are Here!

The books look great! Thanks for sending them and autographing one.

For my reference, what was the text paper used? My guess is it is 40-50# matte offset. And what kind of coating or varnish was used on the cover?

-- Laddie Chapman

*** See my daily webcam picture of Lake Michigan at:



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edsonallen@yahoo.com [Sign Out]

Check Mail

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Check Other Mail [Edit]

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▾ |

Folders [Add]

- [Inbox](#)
- [Draft](#)
- [Sent](#)
- [Bulk \(17\)](#) [Empty]
- [Trash](#) [Empty]

My Folders [Hide]

- [A-B](#)
- [Albert](#)
- [ComputersWest](#)
- [Dane](#)
- [Laddie](#)
- [Printers](#)
- [Puzzles](#)
- [Registrations](#)
- [Rockwell](#)
- [SCW History](#)
- [Sun City West](#)

This message is not flagged. [[Flag Message](#) - [Mark as Unread](#)]

From: "Connie Forney" <connie@oneilprint.com> | [This is Spam](#) | [Add to Address Book](#)

To: "Edson Allen" <edsonallen@yahoo.com>

Subject: RE: Books Are Here!

Date: Fri, 31 Jan 2003 15:09:57 -0700

Hello Ed.

I thank you so much for your kind note and have already passed this along to the managers here.

We are more than pleased that this met your expectations and are grateful for the opportunity to print for you - it was a pleasure!

I too think O'Neil is pretty great - but hearing that from you makes a big difference. Your note will really mean a lot to our team.

My best to you and Loretta. (Hope she is on the mend).

Connie

-----Original Message-----

From: Edson Allen [mailto:edsonallen@yahoo.com]

Sent: Friday, January 31, 2003 2:47 PM

To: Connie Forney

Subject: Books Are Here!

The books have been unloaded at the Visitors Center and at the Historical Society. I wanted you to know that O'Neil's professionalism carries right on through the delivery. The two men who did the unloading were most helpful and courteous. You couldn't have sent two better representatives for your firm!

Thanks for this final service in the process of bringing our SCW history to life. As the books were being unloaded in the back, we were receiving requests to purchase in the Visitors Center up front. Let's hope we're back for a re-run soon.

Best personal regards,

Ed Allen

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PROPOSAL

DATE November 12, 2002
TO Ed Allen
COMPANY Sun Cities Area Historical Society
QUOTE NO 2799 - REVISED

SUBJECT TO OUR STANDARD TERMS AND CONDITIONS, WE QUOTE AS FOLLOWS:

TITLE **Sun City West – “Silver Celebration” Perfect Bound Book -REPRINTS**

DESCRIPTION 320 Pages Plus Cover

PAPER Cover: 10 Pt. Tango Coated One Side
Text: 60# White Matte Text

INK Cover: 4/0: 4 color process, one side, full bleed.
Text: 1/1: Black ink throughout, no bleed.

MEDIA Exact reprint - no changes.

PROOFS

BINDERY Gloss UV Coat cover. Perfect bind to 6 x 9 finished size (binds along 9" edge). Shrink wrap books individually.

DELIVERY Carton bulk and deliver to Visitorís Center, Sun City West, AZ.

PRICES	<u>1,000</u>	<u>2,500</u>
	\$7,484.00	\$10,326.00

Terms: On approved credit, net cash 30 days from delivery of merchandise. A 1.5% per month service charge will be added to all accounts past due, which is an annual percentage rate of 18%.

Price and delivery subject to review of final copy, art, and authors corrections. Any applicable taxes are additional.

SALESPERSON Connie Forney

ACCEPTED BY Sun City Historical Society

PROPOSAL

DATE November 5, 2002

TO Ed Allen

COMPANY Sun City Historical Society

QUOTE NO 2799

SUBJECT TO OUR STANDARD TERMS AND CONDITIONS, WE QUOTE AS FOLLOWS:

TITLE **Sun City West – “Silver Celebration” Perfect Bound Book**

DESCRIPTION 320 Pages Plus Cover

PAPER Cover: 10 Pt. Tango Coated One Side

Text: 60# White Matte Text

INK Cover: 4/0: 4 color process, one side, full bleed.

Text: 1/1: Black ink throughout, no bleed.

Text OPTION: 2/2: Black + 1 PMS color throughout, no bleed.

MEDIA Client will provide artwork file-ready on disk, with placed images and graphics.

PROOFS O’Neil will provide Iris blueline proofing plus Kodak Approval color proofing for cover. NOTE: Iris blueline is a digital color blueline.

BINDERY Gloss UV Coat cover. Perfect bind to 6 x 9 finished size (binds along 9” edge). Shrink wrap books individually.

DELIVERY Carton bulk and deliver to Visitors Center, Sun City West, AZ.

PRICES

	5,000	7,500	10,000
	\$17,399.00	\$22,988.00	\$28,454.00
OPTION:	\$20,554.00	\$26,549.00	\$32,432.00

Terms: On approved credit, net cash 30 days from delivery of merchandise. A 1.5% per month service charge will be added to all accounts past due, which is an annual percentage rate of 18%.

Price and delivery subject to review of final copy, art, and authors corrections. Any applicable taxes are additional.

SALESPERSON Connie Forney

ACCEPTED BY *CITIES AREA*
Sun City Historical Society *7500 copies - \$22,988.00*

Constance Hillier
PRESIDENT



O'NEIL PRINTING
 366 North Second Avenue
 Phoenix, Arizona 85003
 (602) 258-7789 • FAX (602) 258-4504

CREDIT APPLICATION AND AGREEMENT



Desired Credit Limit: \$24,000
 Date: Dec. 13, 2002

Customer Business Name: Sun Cities Area Historical Society
 Address: 10801 Oakmont Drive Sun City AZ Zip Code: 85351
 Customer Individual Name: Constance McMillin President
 Address: 14028 Bolivar Dr, Sun City AZ Zip Code: 85351
 Business Phone: 623-974-2568 Residence Phone: (623) 977-5894
 State Tax Number: IRS # 74-2439569 City Tax Number: _____
 Social Security Number: _____ Spouse's Name: _____
 How long in present business: 17

Individual ()

Partnership ()

Corporation (x)

Partnership: (List All Partners)

Name/Spouse's Name	Residence Address	Soc. Sec. Number
1. _____	_____	_____
2. _____	_____	_____

Corporation:

	Residence Address	Soc. Sec. Number
Pres. <u>Constance McMillin</u>	_____	_____
V.P. <u>Edson F. Allen</u>	_____	_____
Sec'y <u>Judy Schoeberle</u>	_____	_____
Treas <u>James Davis (Acting)</u>	_____	_____

Suppliers (Name, Address & Phone)

1. _____	_____	_____
2. _____	_____	_____
3. _____	_____	_____

FINANCIAL INFORMATION

Bank Bank One Branch Sun City West Acct. # DD #637134495
 Bank Bank One Securities Branch Sun City West Acct. # MF 60E2313

ASSETS:

Cash \$162,600
 Accts. Rec. -
 Inventory _____
 Building _____
 Vehicles _____

LIABILITIES:

Loans - 0 -
 Accts. Pay. - 0 -
 Other Debt - 0 -
 Capital _____
 Surplus _____

TOTAL _____

Financial Statement Must Be Included & Personal Guaranty on Back Must Be Executed For Application to be Considered.

AGREEMENTS, TERMS & CONDITIONS

1. O'Neil Printing, Inc. shall hereinafter be referred to as "Company", and the Applicant shall be referred to as "Customer". To induce the Company to extend credit to Customer for the purposes of obtaining goods and services from the Company, Customer makes the following statements intending that the Company shall rely upon the same as true and correct. The Customer indicated on the above page desires to purchase goods and services from the Company on open account, and agrees in consideration of the creation of the open account to be bound by the following terms and conditions of this agreement. Customer agrees that any financial documents provided the Company are true and correct, and will provide the Company such updated documents from time to time upon request. Customer represents to the Company that it is solvent as of the date of this agreement, and that the Financial Statement attached accurately reflects the present financial condition of Customer, as of the date of this agreement.

2. Credit will be extended by the Company to Customer based upon the information provided in this application, and the Company is authorized to check Customer's credit background. Customer agrees to pay any and all charges, fees and costs which Customer or any authorized person incurs, on the Customer's account. Unless Customer notifies the Company in writing within ten (10) days of any unauthorized use of Customer's credit, Customer agrees that any other person, who incurs charges on Customer's account, is authorized to do so.

AGREEMENTS, TERMS & CONDITIONS (con't)

3. All invoices and/or any monthly statement will be mailed by the Company to Customer at the address set forth on the first page of this application. If Company generates a monthly statement to Customer, it will show Customer's account activities, interest charges and Customer's new balance. If Company does not generate a monthly statement, Customer is required to pay each individual invoice sent to Customer. Customer agrees to notify the Company, in writing, of any error in the statement and/or in any invoice within ten (10) days after the date of any such statement and/or invoice. If not so noticed, the statement and/or invoice shall be deemed to be correct, and accepted as rendered. All sums owing the Company by Customer shall be paid in accordance with the terms and conditions set forth in this credit agreement, or as expressed on the Company's written quotation/invoice to Customer. All sums past due thirty-one (31) or more days shall bear an interest charge at the rate of one and one-half percent (1.5%) per month.

4. A quotation not accepted within thirty (30) days is no longer valid. Regularly placed verbal or written orders cannot be cancelled except upon terms that will compensate the Company against loss incurred in reliance of the order. Alterations represent work performed in addition to the original specification. Such additional work shall be charged at current rates and be supported with documentation upon request. Over-runs or under-runs not to exceed ten percent (10%) on quantities ordered, or the percentage agreed upon, shall constitute acceptable delivery. Company will bill for actual quantity delivered within this tolerance. If Customer requires guaranteed exact quantities, the percentage tolerance must be doubled. Upon receipt of original copy or manuscript should it be evident that the condition of the copy differs from that which had been originally described and consequently quoted, the original quotation shall be rendered void and a new quotation issued.

5. Creative, experimental, or preliminary work, such as sketches, copy, dummies, and all preparatory work developed and furnished by the Company, shall remain its exclusive property and no use of same shall be made, nor any ideas obtained therefrom be used, except upon compensation to be determined by the Company, and not expressly identified and included in the selling price. Working mechanical art, type, negatives, positives, flats, plates, and other items when supplied by the Company, shall remain his exclusive property unless otherwise agreed in writing. Paper stock, inks, camera copy, film, color separations, and other customer-furnished material, shall be manufactured, packed and delivered to the Company's specifications. Additional cost due to delays or impaired production caused by specification deficiencies shall be charged to the Customer.

6. Pre-press proofs shall be submitted with original copy. Corrections are to be made on "master set", and returned marked "O.K." or "O.K. with Corrections" and signed by Customer. If revised proofs are desired, request must be made when proofs are returned. Company cannot be held responsible for errors under either or both of the following conditions: If the Customer has failed to return proofs with indication of changes, or if the Customer has instructed Company to proceed without submission of proofs. Unless specifically provided in Company's quotation, press proofs will be charged at current rates. Lost press time due to customer delay, or Customer changes and corrections, will be charged at current rates. Because of the differences in equipment, processing, proofing substrates, paper, inks, pigments, and other conditions between color proofing and production pressroom operations, a reasonable variation in color between color proofs and the completed job shall constitute acceptable delivery.

7. Unless otherwise specified, the price quoted is for a single shipment, without storage, F.O.B. local Customer's place of business or F.O.B. Company's platform for out-of-town Customers. Proposals are based on continuous and uninterrupted delivery of complete order unless specifications distinctly state otherwise. Charges related to delivery from Customer to Company, are not included in any quotations unless specified. Company's liability shall be limited to stated selling price of any defective goods, and shall in no event include special or consequential damages, including profits, or lost profits. As security for payment of any sums due or to become due under terms of any agreement, Company shall have the right, if necessary, to retain possession of, and shall have a lien on, all Customer property in Company's possession including work in process and finished work.

8. Customer agrees that for and in consideration of the Company's extension of credit, this agreement shall be construed under the laws of the State of Arizona, and if legal action is brought to enforce this agreement, that Maricopa County, Arizona, shall be the exclusive jurisdiction and legal venue for said action. Customer agrees that if the Company refers this agreement to an attorney for collection and/or enforcement, that Customer agrees to pay actual attorney's fees and costs incurred by the Company in the enforcement hereof, whether or not a lawsuit is brought to remedy Customer's breach of this agreement. Customer agrees to pay the Company a \$25.00 service charge on each dishonored check returned to the Company.

9. Upon the Company's acceptance, this agreement embodies the entire agreements of the parties. No promise, representation or agreement made subsequent to the execution of this agreement, by either party hereto, and no revocation, partial or otherwise, or change, amendment, addition, alteration, or modification, shall be valid unless the same be in writing signed by both Company and Customer, or both their duly authorized agents.

10. The Customer certifies that Customer has read and agrees to all the terms and conditions of this agreement noted on the front and reverse of this agreement.

Date: _____ Company Name: Sun Cities Area Historical Society

Signature: Constance W. McMillin Title: President, Board of Trustees

(print name) Constance McMillin

CONTINUING PERSONAL GUARANTY

In consideration of the extension of credit to Customer by the Company, and as an inducement to the Company to continue to extend credit to Customer, the undersigned Guarantors, jointly and severally, unconditionally guarantee the payment of any and all sums of money as are now, or at any time hereafter may be owing to the Company by Customer, as a result of the Company's extension of credit. If married, both husband and wife must sign the guaranty. If for ANY reason a spouse's signature is missing, then any undersigned guarantor who is married expressly represents that he/she has been duly authorized by the non-signing spouse to act in a representative capacity and execute this guaranty on behalf of the non-signing spouse, so as to bind their marital community.

The undersigned agrees to hold the Company harmless from any loss, damages and expenses caused or arising out of default on the part of Customer. The Company may proceed against the undersigned Guarantors without being required to first proceed against Customer, and may proceed against any one of the undersigned without waiving the Company's right to proceed against any of the remaining Guarantors. The undersigned guarantors waive notice of: Extension of time or modification of terms, settlements or resolutions of disputes, modification of credit line, default of Customer.

This is a Continuing Guaranty which cannot be revoked except by written notice to the Company from the Guarantors not to make any further sales to the Customer. Any such revocation will not become effective until ten (10) days after such notice has been received by the Company by certified mail, return receipt requested. Any such revocation shall only be effective with respect to goods and services provided after the expiration of said ten (10) day period, and shall not affect, in any respect, liability incurred by the undersigned, prior to that time.

Self: _____ Self: _____
Spouse: _____ Spouse: _____
Address: _____ Address: _____

Statement of Financial Position - Sun Cities Area Historical Society

11/30/02

November, 2002 - All Funds

Page: 1

Sort = 1. Class Only

Print Date: 12/13/02, 11:29:30 AM

	Balance as of 1/1/02	Balance as of 11/30/02
<i>Assets:</i>		
Cash	109,805.70	100,102.09
Temporary Investments	61,115.11	62,544.96
Property, Plant & Equipment	39,006.16	42,014.89
Non-Current Assets	175.00	260.22
<i>Total Assets:</i>	210,101.97	204,922.16
<i>Liabilities:</i>		
Current Liabilities	0.00	0.00
<i>Total Liabilities:</i>	0.00	0.00
<i>Net Assets:</i>		
Net Assets	210,101.97	210,101.97
Current Period Changes	0.00	(5,179.81)
<i>Total Net Assets:</i>	210,101.97	204,922.16
<i>Total Liabilities & Net Assets:</i>	210,101.97	204,922.16



Arizona Department of Revenue

Transaction Privilege Tax Exemption Certificate

ARIZONA FORM
5000

This form replaces earlier forms: 5000, 5001, 5002.

This exemption Certificate is prescribed by the Department of Revenue pursuant to ARS §.42-5009. The purpose of the certificate is to document tax-exempt sales to qualified purchasers. It is to be filled out completely by the purchaser and furnished to the vendor. The vendor shall retain this Certificate for single purchases or for specified periods as indicated below. Incomplete Certificates are not considered to be accepted in good faith. Only one form of exemption can be claimed on a certificate.

Purchaser's Name and Address <u>Sun Cities Area Historical Society</u> <u>10201 Oakmont Dr.</u> <u>Sun City, AZ 85351</u> Seller's Name _____	Check Applicable Box: <input type="checkbox"/> Single Purchase Certificate <input type="checkbox"/> Period From: _____ Through: _____
--	--

Choose one transaction type per Certificate

<input checked="" type="checkbox"/> Sales to a Business (Please check appropriate item from numbers 1 - 19) ✓ Arizona Transaction Privilege Tax License Number _____ ✓ TIN <u>74-2439569</u> Other Tax License Number _____ Other State/Country _____ If no license number, provide reason: _____ Precise Nature of Purchaser's Business <u>Historical society for the Sun Cities</u>	<input type="checkbox"/> Sales to Native Americans (Please check item number 23) Tribal Members _____ Tribal ID# _____ Name of Tribe _____ <input type="checkbox"/> Sales to a Government entity (Please check appropriate item from numbers 1-22)	<input type="checkbox"/> Sales to nonresidents (Please check appropriate item from numbers 24 - 26) State of residence _____ Driver's License# _____ Driver's License State _____ SSN/ID# _____ 30 day Drive out # _____
---	--	--

General Exemption - check as applicable

- 1. Tangible personal property to be resold in the ordinary course of business. *(Fund-raising for a non-profit)*
- 2. Tangible personal property to be leased or rented in the ordinary course of business.
- 3. Tangible personal property to be incorporated into a taxable contracting project.
- 4. Food, drink, or condiments purchased by a restaurant business.
- 5. Motor vehicle fuel and use fuel subject to tax under ARS § 28-5606 or 5708.
- 6. Use fuel to a holder of a valid single trip use fuel tax permit issued under ARS § 28-5739.
- 7. Aviation fuel subject to the tax imposed under ARS § 28-8344.
- 8. Pipes or valves four inches in diameter or greater to be used for transportation of oil, natural gas, artificial gas, water or coal slurry.
- 9. Neat animals, horses, asses, sheep, raites, swine or goats used as breeding or production stock (including ownership shares in such animals).
- 10. Aircraft, navigational and communication instruments and related accessories sold to:
 - Airlines holding a federal certificate of public convenience and necessity; or Airlines holding a foreign air carrier permit for air transportation; or
 - Any foreign government or nonresidents of Arizona who will not use such property in Arizona other than in removing such property from this state.
- 11. Railroad rolling stock, rails, ties and signal control equipment used directly to transport persons or property for hire.
- 12. Buses or urban mass transit vehicles used directly to transport persons or property for hire or pursuant to a government mass transit program.
- 13. Central office switching equipment, switchboards, private branch exchange equipment, microwave radio equipment and carrier equipment including optical fiber, coaxial cable and other transmission media which are components of carrier systems sold to persons engaged in the telecommunications business.
- 14. New machinery and equipment, used for commercial production of agricultural, horticultural, viticultural and floricultural crops and products in this state, consisting of tractors, tractor-drawn implements, self-powered implements, drip irrigation lines, and machinery and equipment necessary for extracting milk and for cooling milk and livestock.

(OVER)

- 15. Machinery, equipment or transmission lines used directly in producing or transmitting electrical power, but not including distribution.
- 16. Groundwater measuring devices required under ARS § 45-604.
- 17. Machinery or equipment used directly in the following processes:
 - Manufacturing, processing or fabricating. Job printing. Refining or metallurgical operations.
 - Extraction of ores or minerals from the earth for commercial purposes. Extraction of, or drilling for, oil or gas from the earth for commercial purposes.
- 18. Printed, photographic, electronic media or digital media materials purchased by or for publicly funded libraries including school district libraries, charter school libraries, community college libraries, state university libraries or federal, state, county or municipal libraries for use by the public.
- 19. Other: Cite specific statutory authority for the exemption of the tangible personal property. _____

Exemptions based on the purchaser being a government entity or a public school.

- 20. Food, drink or condiments for consumptions within the premises of any prison, jail or other institution under the jurisdiction of the state department of corrections, the department of public safety, the department of juvenile corrections or a county sheriff. Food, drink, condiments or accessories purchased by a school district for consumption at a public school within the district during school hours.
- 21. Tangible personal property sold or leased directly to the United States Government or its departments or agencies by a manufacturer, modifier, assembler or repairer.
- 22. Fifty percent of the gross proceeds or gross income from the sale of tangible personal property directly to the United States Government or its departments or agencies, which is not deducted under number 21 above. This exemption does not apply to leases.

Sales to Native Americans

- 23. Sales of Motor Vehicles to an enrolled member of a tribe off the reservation or other items on the reservation.

Sales to nonresidents

- 24. Sales of tangible personal property to nonresidents of Arizona who are temporarily within Arizona, for their use outside of Arizona, when the vendor ships the property out of Arizona by common carrier or United States mail or delivers such property out of Arizona via the vendor's own conveyance.
NOTE: The vendor shall retain adequate documentation substantiating the shipment of the property out of Arizona.
- 25. Sale of a motor vehicle (vehicle must be self-propelled) to a nonresident of Arizona whose state of residence does not allow a use tax exemption for transaction privilege taxes paid to Arizona and who has secured a special 30-day nonresident registration for the vehicle.
- 26. Sale of airplanes, navigational and communication instruments, and other accessories and related equipment to a nonresident who will not use such property in Arizona other than in removing such property from Arizona.

Describe the tangible personal property or service purchased and its use below. (Use additional pages if needed)

7500 copies of a 300-page, soft cover book recording the history of Sun City West's first 25 years.

Certification

A seller that has reason to believe that the certificate is not accurate or complete will not be relieved of the burden of proving entitlement to the exemption. A seller that accepts a certificate in good faith will be relieved of the burden of proof and the purchaser may be required to establish the accuracy of the claimed exemption. If the purchaser cannot establish the accuracy and completeness of the information provided in the certificate, the purchaser is liable for an amount equal to the transaction privilege tax, penalty and interest which the seller would have been required to pay if the seller had not accepted the certificate. Misuse of this Certificate will subject the purchaser to payment of the ARS § 42-5009 amount equal to any tax, penalty or interest. Willful misuse of this Certificate will subject the purchaser to criminal penalties of a felony pursuant to ARS § 42-1127.B.2.

I, (print full name) Constance McMillin, hereby certify that these purchases are exempt from Arizona transaction privilege tax and that the information on this Certificate is true, accurate and complete. Further, if purchasing as an agent or officer, I certify that I am authorized to execute this Certificate on behalf of the purchaser named above.

Signature of purchaser Constance McMillin Date 12/13/02

Title President, Board of Trustees

Exact reproductions and photocopies of this Certificate are acceptable for use.

Internal Revenue Service

1100 COMMERCE STREET
DALLAS, TX 75242-0000

Department of the Treasury

Date:

In reply refer to:

Date: **MAY 06 1988**

Employer Identification Number:
74-2439569

Contact Person:
EO TECHNICAL ASSISTOR
Contact Telephone Number:
(214) 767-3526

▷ THE SUN CITIES AREA HISTORICAL
SOCIETY INC
16828 99TH AVE
SUN CITY, AZ 85351-0000

Our Letter Dated:
APRIL 17, 1987
Caveat Applies:
N/A

Dear Applicant

This modifies our letter of the above date in which we stated that you would be treated as an organization which is not a private foundation until the expiration of your advance ruling period.

Based on the information you submitted, we have determined that you are not a private foundation within the meaning of section 509(a) of the Internal Revenue Code because you are an organization of the type described in section 509(a)(2). Your exempt status under Code section 501(c)(3) of the code is still in effect.

Grantors and contributors may rely on this determination until the Internal Revenue Service publishes notice to the contrary. However, if you lose your section 509(a)(2) status, a grantor or contributor may not rely on this determination if he or she was in part responsible for, or was aware of, the act or failure to act that resulted in your loss of such status, or acquired knowledge that the Internal Revenue Service had given notice that you would be removed from classification as a section 509(a)(2) organization.

If the heading of this letter indicates that a caveat applies, the caveat below or on the enclosure is an integral part of this letter.

Because this letter could help resolve any questions about your private foundation status, please keep it in you permanent records.

Letter 1050(DO/CG)

THE SUN CITIES AREA HISTORICAL

If you have any questions, please contact the person whose name and telephone number are shown above.

Sincerely yours,

A handwritten signature in cursive script, appearing to read "Glenn Cagle".

Glenn Cagle
District Director



Dear New Client:

Welcome to O'Neil Printing. We are certain we can satisfy all of your printing needs.

Enclosed are two forms which will expedite the processing of your orders. They are our standard Credit Application, and an Arizona Department of Revenue Transaction Privilege Exemption Certificate. If you are exempt from sales taxes, Arizona law requires that we have a completed Transaction Privilege Exemption Certificate on file.

I have also enclosed a copy of our standard terms and conditions. This is the same information that is printed on the back of our quotation forms. These terms and conditions apply to all of our quotations, whether they are faxed with the quote or not.

Initial terms are 50% down, balance upon delivery. Upon subsequent credit approval, our standard terms are net 30 days.

Please call if you have questions. Thank you for choosing O'Neil. We appreciate your business.

A handwritten signature in black ink, appearing to read 'James Torrez', with a long horizontal line extending to the right.

James Torrez
Accounts Receivable

Enclosures



EQUIPMENT LIST

PREPRESS

Scanner

- Linotype-Hell 3800 color drum scanner

Work Stations

- 1 - Power Macintosh G4
- 1 - Power Macintosh G3
- 1 - iMac DV 500 (FTP Server)
- 3 - Power Macintosh 9600/350
- 1 - PC Pentium 3/550 with Windows 98
- 1 - PC 586/200 with Windows 95

Ripping/Assembling Stations

- 4 - Scitex Brisque workstations with interactive ripping & output stations, Auto Trapping and Automatic Picture Replacement (APR)

Network

- 100 Base T with 24 port switch
- Scitex Ripro Server 3000 with 56GB storage and 400 GIG Raid storage

Output Devices

- Scitex Dolev 800V with inline processor
- Scitex Lotem 800V Computer to Plate with inline processor - images both 20" and 40" plates

Proofers

- Kodak Approval XP4 - Digital hi-resolution proofer
- Scitex IRIS - 43" wide digitally imposed blueline
- FUJI Color Art proofing system

Peripherals

- 8x CD Recorder
- 6 - 100 MB Zip Drives
- 2 - 1 GB/2GB Jaz Drives
- 200 MB Syquest Drive
- 650 MB Optical Disk Drive
- 1.2GB/2GB Seagate Shuttle Drive
- Rorke Data DLT Backup Drive

PRESS ROOM

- Heidelberg CD102-6

6 Color 40 inch with Aqueous Coater
Sheet size 28 3/8 x 40 1/8
Image size 27 15/16 x 40 1/8

- Heidelberg 102F

5 Color 40 inch
Sheet size 28 3/8 x 40 1/8
Image size 27 1/2 x 40 1/8

- Heidelberg 102ZP

2 Color 40 inch Perfection
Sheet size 28 3/8 x 40 1/8
Image size 27 1/2 x 40 1/8

- Heidelberg GTOF

5 Color 20 inch
Sheet size 14 x 20 1/2
Image size 13 3/8 x 19 7/8

- Heidelberg GTOZ

2 Color 20 inch
Sheet size 14 x 20 1/2
Image size 13 3/8 x 19 7/8

- Hamada VS34

2 Color
Sheet size 13 3/8 x 17 11/16
Image size 12 7/16 x 17 1/4

BINDERY

- MBO Folder - 30 x 50 continuous feed with 32 page and gatefold capability
- MBO Folder - 26 x 40 continuous feed with 16 page capability
- Consolidated Saddlebinder - 5 pocket plus cover feeder
- 28" Wide double shaft Scoring and Perforating
- Wexler Automatic bundle banding machine

- 3 - Moll Scoring & Perforating units
- Polar Cutter - 115 EMC 45" Computer/Spacer with Polar Jogging System
- Polar Cutter - 90/35" Computer/Spacer
- Challenge 3-Hole Drill
- CMC Round Corner machine
- US Paper counting and tabbing machine
- Weldotron Shrink Wrapper

	GRAPHIC EDGE	HERITAGE GRAPHICS	O'NEIL PRINTING	PREMIER GRAPHICS	PG ALT	TECHNIPRINT
ORIGINAL PRINTING - 1Color						
5,000	24,700.00	19,550.00	17,399.00	21,287.00	18,480.00	27,191.00
7,500	32,900.00	26,260.00	22,988.00	27,998.00	23,690.00	37,815.00
10,000	38,600.00	29,225.00	28,454.00	34,486.00	27,906.00	62,429.00
RERUN - 1 Color						
1,000	11,500.00	7,920.00	7,484.00	6,822.00	6,057.00	
2,500	16,900.00	11,550.00	10,326.00	10,956.00	9,835.00	
ORIGINAL PRINTING - 2 Colors						
5,000	27,350.00	25,910.00	20,554.00	24,990.00	23,168.00	28,046.00
7,500	35,700.00	33,285.00	26,549.00	31,991.00	28,872.00	37,945.00
10,000	41,600.00	37,785.00	32,432.00	37,982.00	33,584.00	57,844.00
RERUN - 2 Colors						
1,000	14,150.00	11,800.00	10,544.00	8,593.00	8,255.00	
2,500	19,900.00	15,800.00	13,620.00	12,847.00	12,430.00	
OTHER	Scans \$6 ea.		\$60/hr	Est. creative		
	Page design \$400		\$10/scan	time of 120 hrs		
	Flow pages into			at \$60/hour		
	design \$6/page			Total: \$7,200		
	Transfer Word					
	document \$300					
	Total: \$3,460					

Laddie Chapman

10/24	420.00
10/14	455.00
1/04	2303.32
	<hr/>
	3178.32

11/18/02

Request for Quotation

"SUN CITY WEST -- SILVER CELEBRATION"

Please quote on the following specifications. We welcome any alternate suggestions that you feel would enhance the quality of the book or that may reduce cost without affecting quality -- but these should be priced separately. Include a sample of the stocks proposed for the cover and for the body with your quote.

- Size:** Perfect bound, 6" X 9", 320 pages plus cover
- Quantity:** 5,000, 7,500 and 10,000 plus reprinting costs for 1,000 and 2,500
- Artwork:** Book content will be provided on a CD in Acrobat PDF format. All fonts will be imbedded and all images processed for 150LPI printing. If 2-color, it will be separated into color files (K & spot color, not CMYK). Crops and trim marks will be included. Content will be organized into chapters; one file per chapter. Four-color art for the cover will be provided on a CD from a second source.
- Stock:** Cover -- Coated one side, 10 point
Body -- 60 lb., #1 or #2 matte text (Please quote this plus any alternate that you feel may save us money, but that will provide high quality reproduction of B&W photos that have been primarily scanned from printed pieces.)
- Ink:** Covers -- 4-colors with UV coating or laminate (Note: cover design has a dark blue background and we do not want finger prints to show.)
Body -- Black ink. Also provide cost for use of a second, PMS color as a light screen behind text "sidebars" or to call attention to an element in a photo or map.
- Proof:** Covers -- Full color proof
Body -- ink jet or blueline (A color proof will be required if we decide to use a second color.)
- Bindery:** Perfect bound.
Individually shrink-wrapped
Packed in cartons weighing no more than 25 lbs.
- Shipping:** Deliver to Visitors Center, 13823 Camino del Sol, Sun City West

3/07/02

PRINTER SEARCH

Best prospects to date:

BIERL PRINTING, 3406 W. Waldron 602-242-6858 Mark Bierl, President
Willing to work from CDs. PC and Mac compatible.
Have graphic assistance available and willing to lay out the book for us.
Talked to two book authors who cited Bierl as "best printer ever used"

GRAPHIC EDGE, 11001 N. 24th Ave. 602-944-2555 Dennis Dunn
Willing to work from CDs. PC and Mac compatible.
Willing to scan photos for us and lay out the book.
Recommended experimenting with typeface and leading to find best combination
Talked to two authors who have used Graphic Edge on multiple projects.

PREMIERE GRAPHICS, 4141 W. Clarendon 602-269-9162 Sal Dipola
Willing to work from CDs. PC and MAC compatible.
Have graphic assistance available to layout book, scan photos, etc.
Recommended by Gary Avey, Native Peoples, and Cindy Mackay, AZ Highways

TECHNIPRINT, 2545 N. 7th Street Jim Moore, Mobile phone:602-686-5750
Acquired IMAGE SETTERS with whom I've had personal experience
Did 64-page history book for SHUMC; they were pleased with job and price

Contacted, but do not recommend for our project:

IRONWOOD LITHOGRAPHERS, Tempe
High-end printer. Does work for Arizona Highways and Phoenix Art Museum.
Checked two references; both suggested other printers when our project was described to them.

AFFILIATED LITHOGRAPHERS, 3128 W. Thomas
Eleanor Nelson contacted them for her book; lowest of 3 printers on high quantity
Can not accept material from CDs – need camera-ready art.

BOWNE PRINTING, 1500 N. Central
While they have electronic pre-press, specialize in high-volume financial documents

MOORE GRAPHICS, 13415 W. Westgate Drive, Surprise
Local, used by Eleanor Nelson for her new book
Primarily a "quick printer" with one-person graphic department

Contact:

Premiere Graphics 602-269-9162
Mark Smith
441 W. Clarendon

O'Neil Printing 602-258-7789
Lucy Lawrence
366 N 2nd Ave

Courier Graphics 602-437-9700
Donna Palica
2621 S. 37th St

[Inbox for edsonallen@yahoo.com](#)[Yahoo! - My Yahoo!](#) [Options - Sign Out - Help](#)powered by
COMPAQ[Mail](#) [Addresses](#) [Calendar](#) [Notepad](#)[Need Health Insurance?](#)[Reply](#) [Reply All](#) [Forward](#) [as attachment](#) ▾[Prev](#) | [Next](#) | [Inbox](#)[Delete](#) [- Choose Folder -](#) ▾ [Move](#)[Mark as Unread](#)[Flag This Message](#)[Download Attachments](#)
[Printable View - Full Headers](#)**Date:** Mon, 21 Jan 2002 14:27:41 -0800 (PST)**From:** "Edson Allen" <edsonallen@yahoo.com> | [Block Address](#) | [Add to Address Book](#)**Subject:** References**To:** "Ed Allen" <edsonallen@yahoo.com>

I am involved in writing a history of Sun City West's first 25 years for the local Historical Society. We have an excellent model to follow in that Sun City published a 272-page book titled "Jubilee" back in 1985 that covered their first 25 years.

We expect the SCW history to be of similar scope and are looking for printers that have experience with such projects. All the people working on this project are retired and volunteers, and none of us have worked with printers in this area. Consequently, at this point we are looking for recommendations on firms that might help us.

The text for the book is being written on computer using MS Word. We want the book to have as many illustrations as possible, but most of these will need to be scanned in from original photos, or from illustrations in newspapers and newsletters. We will need help in laying out the material, and would like to find a printer that also offers a "desktop publishing" service.

We anticipate printing at least 10,000 copies of the SCW history, although preferably not all at once. The contents will be black-and-white. We guesstimate 250 pages of text and illustrations. The "Jubilee" was 7" X 10", perfect bound with a soft cover, and we will eventually be interested in learning what options are available to us today.

In checking the Yellow Pages for printers, I noted references to "books," "desktop publishing" and/or "electronic pre-press" in your ad. If you feel from the above brief description that you could help us with this project, we'd like to learn more about you.

Our first step, however, will be to talk to some of the people for whom you have published books, to get a better idea of how satisfied they are with your work. Normally, a person starts with a recommendation, and then contacts a vendor. However, since all of my printing contacts are back in Wisconsin, I find I must reverse the process - and hope you will accommodate me.


If you would like to pursue this project, please send me the names of 2 or 3 clients you've worked with on books. You might also give me a brief description of the book that was published for them...number of ages, type of binding, number of copies, etc. After we've contacted them, we'll narrow this down to a couple of printers and proceed from there.

If this project doesn't fit well with your business, could you recommend a printer we might contact? Thanks for your help! We look forward to hearing from you.

Ed Allen, Chairperson, SCW History Project


=====
edsonallen@yahoo.com
efallen@dcwis.com

Do You Yahoo!?
Send FREE video emails in Yahoo! Mail!
<http://promo.yahoo.com/videomail/>

Click a  to send an instant message to an online friend

 = Online,  = Offline

Delete **- Choose Folder -**  **Move**

Reply **Reply All** **Forward** **as attachment** 

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Sent e-mail 1/21/02

PRINTERS

✓ Affiliated Lithographers "Printing books since 1954"
3128 W Thomas 602-269-8325
Roland Bellanger

✓ Bierl Printing "Desktop publishing... books" www.bierlprintingaz.com
3406 W Waldron 602-242-6858 623-937-2404

✓ IL Ironwood Lithographers "full electronic pre-press... Docutech, on-demand"
455 S. 52nd St. Tempe 480-829-7700 www.ironwoodlitho.com

✓ BOWNE OF PHOENIX "financial printy... electronic pre-press"
1500 N Central 602-223-4455 www.phoenix.bowne.com

✓ GRAPHIC EDGE "Advanced digital image to plate technology"
11001 N 24th Ave 602-944-2555 www.graphicedgeinc.com

TECHNICAL WRITING

Data Dimensions

602-943-9100

Taylor Tech. Publ. & Consultants

480-423-7672

www.ttpinc.com

9/30/02 Bud - estimator



March 20, 2002

Quote Number: #7140

Ed Allen
12903 W. Amigo Drive
Sun City, AZ 85375

Dear Mr. Allen:

8-6x9s = 16P
Parent sheet: 19x25, 25x38
Other std 12 1/2 x 23, 23x35

6x9 is most economical -
next would be 8 1/2 x 11

7x10 introduces scrap per sheet,
plus more sheets, more press time

While paper is 30% of total, inc to 7x10
would result in more than just addl.
paper.

Conclusion: Stick with 6x9!

Thank you for having Graphic Edge quote this project for you:

Description: Sun City West Book
Quantity: 10,000, 12,000 Reprint 2,000
Size/Binding: Perfect bound 6' x 9" 240 pages with soft cover
Ink: 4/0 Cover with UV coating outside
Body 1/1 Black ink through out book
Option 2/2 Black & Pms through out book
Stock: Cover stock - Coated one side .012 point coated cover
Body Stock - 70# Smooth Offset option 70# Dull Book
Artwork: Word document to be converted to page program for printing with new design
(COMPUTER-TO-PLATE ~ NO NEGATIVES)
Proof: Ink jet - No Charge
Matchprint Cover \$ 90.00,
Price: Printing of Book see page 2 for Price matrix

Transfer word doc. - \$ 300.00, Design pages \$ 400.00,
Flow pages into Design, \$ 6.00 per page
Scan & Place Black & White Photos \$6.00 each

Mr. Allen, this should give you an idea on the cost on this project, I hope this will help in your decisions to produce this book. I look forward to meeting with you soon.

Best regards,

Dennis Dunn

Labor prices valid for 30 days. Paper is subject to change according to current pricing.

11001 N. 24th Ave.
Suite 607
Phoenix, AZ 85029

v 602.944.2555
f 602.944.2752

graphicedgeinc.com



11001 N. 24th Ave.
Suite 607
Phoenix, AZ 85029

v 602.944.2555
f 602.944.2752

graphicedgeinc.com

Below are pricing to the different configurations we had discussed, again thanks for the opportunity to help on this project.

16 Page Sigs	1/1 70# Offset	Per Book	2/2 70# Offset	Per Book
Quantity	Price		Price	
10,000	\$28,717	2.87	\$30,395	3.04
12,000	\$33,461	2.79	\$35,156	2.93
2,000	\$11,028	5.51	\$12,616	6.31

	1/1 70# Matte	Per Book	2/2 70# Matte	Per Book
Quantity	Price		Price	
10,000	\$30,742	3.07	\$32,389	3.24
12,000	\$35,892	2.99	\$37,586	3.13
2,000	\$11,478	5.74	\$13,058	6.53

30% of cost is in paper



GRAPHIC EDGE

11001 N 24th Ave

602-944-2555

Dennis Dunn

2/6/02

Yes!

Very flexible

Will to give
us choices
at every step

Graphic Support? Yes Can take text on disk - MAC MS Word
Can scan for us, layout book

6x9 is standard size

12 pt. - Will experiment w/ type face, leading with us.

No print-on-demand, but have digital press

Docutech - 500 a less Offset printing for higher quantities

- * Need cost for prep work - Do that first
 - How many pages text?
 - How many illus to be scanned?

Then give costs for printing

Told Dennis we'd set up an appt in March to
show him where we stood - sample of text,
illus, etc.



I'm a **Woman** seeking a **Man**

City, State or Zip: **Find Match!**

Reply **Reply All** **Forward** **as attachment**
Delete **- Choose Folder -** **Move**

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Date: Tue, 22 Jan 2002 11:04:47 -0700

Subject: Client References on books

From: "Dennis Dunn" <dennisd@graphicedgeinc.com> | [Block Address](#) | [Add to Address Book](#)

To: edsonallen@yahoo.com

Pine Rim Publishing
4901 Paco Brea
Cave Creek, Az 85331

Lee Hanchett
480-473-0806

Graphic Edge, Inc. has worked with this company for over 10 years on various Book projects. We are currently working on his new project "Crossing Arizona"

Joseph P. Bill
15721 Ocotillo Dr.
Fountain Hills, AZ 85268

Joe Bill
480-837-3305

Graphic Edge, Inc. is currently working on a 120 page full color book on the history of Fire Towers throughout the state of Arizona.

Climbing the Ladder Less Traveled

*Lee Hanchett - 4 books 3 - 8 1/2 x 11
color thru out
Both soft & hard cover -
(They don't have binding)
Used them for pre-press
on last book*

*2 std. sizes
half: 5 1/2 x 8 1/2
full: 8 1/2 x 11*

*No experience w/ any other printers
No print-on-demand probably*

*Joe Bill - Got name from man who has
written sev. books - Hanchett
Enjoy working w/ Chris - Graphic
Artist. Designed cover
Don't strictly do books
Give them specs - 3/4" margin
Pleasant to work with
Joe did scanning - burned to CD
Use Adobe Photoshop to touch-up
Doubt whether have print-on-demand
Hard cover adds to cost*

Click a to send an instant message to an online friend

Delete **- Choose Folder -** **Move**
Reply **Reply All** **Forward** **as attachment**

*Sent out for
binding*

= Online, = Offline

Mark as Unread

*6x9 size for his book
- std size for soft cover
Use "Gaudy Old Style" in ms word*

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Quotation Contract

Date: October 30, 2002
 Quote # 12299
 Customer Ed Allen
 12903 W. Amigo Dr.
 Sun City West, AZ 85375



2926 North 33rd Avenue
 Phoenix, Arizona 85017
 (602) 254-5111 - Fax (602) 269-8206

Fax

We are pleased to submit this quotation:

Description **25th Anniversary Book - Sun City West**
320 Pages - Plus Cover Perfect Bind
Page Size: 6 x 9" Hinge Score

Art Customer to Furnish Disk.
 Heritage to Set Traps.

Proofs Blueline
 Matchprint

Paper & Inks: 60# Matte Book - 10 pt C1S
 Text - 1/1 Black / Black Option: 2/2 Black and PMS / Same
 Cover: 4 CP + Aqueous One Side

Bindery Perfect Bind

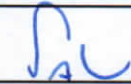
Packaging & Delivery Cartons, Local Delivery.

	<u>1/1 Text</u>	<u>2/2 Text</u>	Note: Price includes individual
Quantity	5,000 = \$ 19,550.00 = \$ 25,910.00		shrink wrapping.
	7,500 = \$ 26,260.00 = \$ 33,285.00		
	10,000 = \$ 29,225.00 = \$ 37,785.00		
	Rerun Price:		
	<u>1/1 Text</u>	<u>2/2 Text</u>	
	1,000 = \$ 7,920.00 = \$ 11,800.00		
	2,500 = \$11,550.00 = \$ 15,800.00		

PLEASE ADD ALL APPLICABLE SALES TAX

Terms and conditions acknowledged on Credit Application apply.

Salesperson Sal DiPaola Accepted by: _____

Signature:  Signature: _____

8/21 - Sal Diapola - 602-254-5111
Cell phone: 602-451-6393

Changed companies - Heritage Graphics
2926 N. 33rd Ave, PHX 85017
~~33rd Thomas~~

Left Premiere for more opportunity, better quality
There 8 years

Bigger equipment

Full second-shift

Offer web also

Have design staff - Simbad didn't

Parent Co: Consolidated Graphic -
Own several printing firms

9/30 6x9 - map.

10/16 Covers - no printing on back

Coating - aqueous on press - cheaper than UV

varnish next step

Call when in SCW and he'll get me a dummy copy

PREMIER GRAPHICS

This proposal prepared for:
 Edson F. Allen
 Sun City West
 History Committee
 10293 W. Amigo Drive
 Sun City West, AZ 85375

Estimate for Print Production
 Estimate No. 1590 10-22-02 - 2ts

Date of Proposal
 October 24, 2002

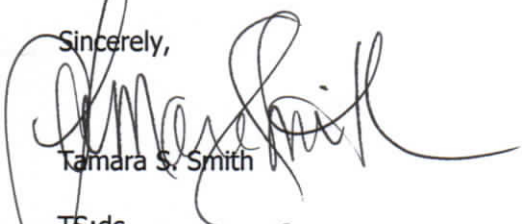
email: tami@premiergraphics.net

Job Description	Sun City West History Book		
Number of Pages / Panels	320 Pages + Cover		
Size	6 x 9		
Paper Stock	Cover: 10 pt. C1S Text: 60# Accent Opaque		
How is Art Supplied?	Artwork Supplied on Disk by Customer (PDF)		
Macintosh & Imaging Services	Preflight Customer Files & Output Film		
Proof	Cover and Text: Blueline Proof Cover: Iris Continuous Tone Proof		
Print Colors	Cover: 4 Color Process on 2 Sides Text: Option A) 1 / 1 Black Text: Option B) 2 / 2 1 PMS Color + Black		
Bindery & Finishing Services	Trim, Perfect Bind & Shrink Wrap Individually		
Shipping	Delivery to Sun City Visitors Center		
Quantities & Prices	5,000 Option A) 1 / 1 Option B) 2 / 2	7,500 Option A) 1 / 1 Option B) 2 / 2	10,000 Option A) 1 / 1 Option B) 2 / 2
	\$18,480.00 / \$3.69 each \$23,168.00 / \$4.65 each <i>\$24,990</i>	\$23,690.00 / \$3.15 each \$28,872.00 / \$3.84 each <i>\$31,991</i>	\$27,906.00 / \$2.79 each \$33,584.00 / \$3.35 each <i>\$37,982</i>
Reprinting Quantities & Price	1,000 Option A) 1 / 1 Option B) 2 / 2	2,500 Option A) 1 / 1 Option B) 2 / 2	
	\$6,057.00 / \$6.05 each \$8,255.00 / \$8.25 each <i>\$6,822</i> <i>\$8,593</i>	\$9,835.00 / \$3.93 each \$12,430.00 / \$4.97 each <i>\$10,956</i> <i>\$12,847</i>	

60# make Text #2 sheet

Agrees continis?

Please Note: This estimate is based on the specifications provided to Premier Graphics. If the electronic files and/or the job specifications are different from the specifications here, Premier Graphics will re-estimate the printing project. Tax, if applicable, is not included in the price(s) above.

Sincerely,

 Tamara S. Smith
 TS:dc



4141 West Clarendon Avenue
Phoenix, Arizona 85019
602-269-9162
Fax 602-278-2873
www.premiergraphics.net

Tami Ball-Smith

PREMIER GRAPHICS

This proposal prepared for:
 Edson F. Allen
 Sun City West
 History Committee
 12093 W. Amigo Drive
 Sun City West, AZ 85375

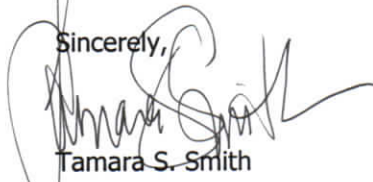
Estimate for Print Production
 Estimate No. 1590 10-22-02 - 4ts

Date of Proposal
 November 19, 2002

Job Description	Sun City West History Book		
Number of Pages / Panels	320 Pages + Cover		
Size	6 x 9		
Paper Stock	Cover: 10 pt. C1S Text: 60# Matte Text Luna		
How is Art Supplied?	Artwork Supplied on Disk by Customer (PDF)		
Macintosh & Imaging Services	Preflight Customer Files & Output Film		
Proof	Cover and Text: Blueline Proof Cover: Iris Continuous Tone Proof		
Print Colors	Cover: 4 Color Process on 2 Sides + UV Coating on 1 Side Text: Option A) 1 / 1 Black Text: Option B) 2 / 2 1 PMS Color + Black		
Bindery & Finishing Services	Trim, Perfect Bind & Shrink Wrap Individually		
Shipping	Delivery to Sun City Visitors Center		
Quantities & Prices	5,000	7,500	10,000
	Option A) 1 / 1 Option B) 2 / 2	\$21,287.00 \$24,990.00	\$27,998.00 \$31,991.00
Reprinting Quantities & Price	1,000	2,500	
	Option A) 1 / 1 Option B) 2 / 2	\$6,822.00 \$8,593.00	\$10,956.00 \$12,847.00

Please Note: This estimate is based on the specifications provided to Premier Graphics. If the electronic files and/or the job specifications are different from the specifications here, Premier Graphics will re-estimate the printing project. Tax, if applicable, is not included in the price(s) above.

Sincerely,



Tamara S. Smith

TS:dc



This proposal prepared for:
 Ed Allen
 3826 Glidden Drive
 Sturgeon Bay, WI 54235

Estimate for Print Production
Date of Proposal
 July 15, 2002

Job Description	25 th Anniversary Book – Sun City West																							
Number of Pages/Panels	240 Pages Plus Cover																							
Size	5 1/2 x 8 1/2																							
Paper Stock	60# Offset Opaque and 100# Gloss Cover																							
How is Art Supplied?	Artwork supplied on disk by customer																							
Macintosh & Imaging Services	Output Film																							
Proof	Blueline & Iris Color Proof																							
Print Colors	Cover - 4 / 4 Color Process Text: Option A: Black 1 Over 1 Option B: 2 Over 2 (Black + PMS)																							
Bindery & Finishing Services	Trim, Score, Fold Cover and Perfect Bind																							
Shipping	Delivery to Client's Office																							
Quantities & Prices	<table border="1"> <tr> <td>Option A:</td> <td>7,500 \$14,275.00</td> <td>10,000 \$18,975.00</td> <td>12,000 \$21,880.00</td> <td>15,000 \$25,734.00</td> </tr> <tr> <td>Option B:</td> <td colspan="2">7,500 – \$19,227.00</td> <td colspan="2">10,000 – \$22,197.00</td> </tr> <tr> <td>Rerun Option A:</td> <td>1,000 - \$4,296.00</td> <td>2,000 - \$6,189.00</td> <td colspan="2">5,000 - \$10,395.00</td> </tr> <tr> <td>Rerun Option B:</td> <td colspan="4">1,000 - \$5,925.00</td> </tr> </table>				Option A:	7,500 \$14,275.00	10,000 \$18,975.00	12,000 \$21,880.00	15,000 \$25,734.00	Option B:	7,500 – \$19,227.00		10,000 – \$22,197.00		Rerun Option A:	1,000 - \$4,296.00	2,000 - \$6,189.00	5,000 - \$10,395.00		Rerun Option B:	1,000 - \$5,925.00			
Option A:	7,500 \$14,275.00	10,000 \$18,975.00	12,000 \$21,880.00	15,000 \$25,734.00																				
Option B:	7,500 – \$19,227.00		10,000 – \$22,197.00																					
Rerun Option A:	1,000 - \$4,296.00	2,000 - \$6,189.00	5,000 - \$10,395.00																					
Rerun Option B:	1,000 - \$5,925.00																							

Please Note: This estimate is based on the specifications provided to Premier Graphics. If the electronic files and/or the job specifications are different from the specifications here, Premier Graphics will re-estimate the printing project. Tax, if applicable, is not included in the price(s) above.

Sincerely,

Sal DiPaola

SD:dc

e-file: Ed Allen 25th Anniversary Book Revised 7-15-02



This proposal prepared for:
Ed Allen

Estimate for Print Production
Date of Proposal
March 15, 2002

Job Description	25 th Anniversary Book – Sun City West		
Size	240 Pages Plus Cover 5 1/2 x 8 1/2		
Paper Stock	60# Offset Opaque 100# Gloss Cover		
How is Art Supplied?	Artwork supplied on disk by customer		
Macintosh & Imaging Services	Output Film		
Proof	Blueline & Iris Color Proof		
Print Colors	Cover - 4 / 4 Color Process Text Black 1 / 1		
Bindery & Finishing Services	Trim, Score, Fold Cover and Perfect Bind		
Shipping	Delivery to Client's Phoenix Offices		
Quantities & Prices	10,000	12,000	15,000
	\$18,975.00	\$21,880.00	\$25,734.00
Rerun	2,000	5,000	
	\$6,189.00	\$10,395.00	

Please Note: This estimate is based on the specifications provided to Premier Graphics. If the electronic files and/or the job specifications are different from the specifications here, Premier Graphics will re-estimate the printing project. Tax, if applicable, is not included in the price(s) above.

Sincerely,

Sal DiPaola

SD:dc

e-file: Ed Allen 25th Anniversary Book 03-15-02

Memo

Date: March 15, 2002
To: Ed Allen
From: Sal DiPaola
RE:

Estimated Creative Time is 120 hours at \$60.00 per hour.

*Disk is to be supplied in micro soft word – Text only Document i.e.: Book Text. Premier
Graphics will supply Laser proofs, changes - Final laser proofs for sign off*

NOTE: There will be no additional charge for scans

Sincerely,



Sal DiPaola

TECHNIPRINT Jim Moore
2545 N. 7th St.

Cell Phone 602-686-5750

10:00 Monday 3/18

3/18 Sun Health re type style/face

Recommend
8x10 12pt



TECHNIPRINT

JIM MOORE

Vice President-Sales
FAX 602.256.0620
MOBILE 602.686.5750

"Your Partner in Excellence"

2545 N. 7TH STREET
PHOENIX, ARIZONA 85006

602.257.0686



TECHNIPRINT

RICK JACKSON

Production Manager

FAX 602.256.0620
www.techniprintaz.com

"Your Partner in Excellence"

2545 N. 7TH STREET
PHOENIX, ARIZONA 85006

602.257.0686

3/14 Mark Bierl 602-242-6858

Notecards - 4 cards 600⁰⁰ to print, score, fold
430⁰⁰ matching envelopes
Collating extras

Book 8 1/2 x 11 - 180 page AC cover coated UV coating
5000 \$17,950 + tax 3.60 ea
10,000 29,850 2.98 ea

6 x 9 - 240 pages - AC cover coated, UV coating
5000 16,250 3.25
10,000 26,150 2.61

Reorder 5000 - 7 to 8% less

Figures include scanning 86 photos
and formatting of book

.. 3/12 BIERL PRINTING
Mark Bierl

① Take boxes out
Add spaces
10 ss
2 spaces

QUESTIONS FOR PRINTERS

Experience with book publishing. Samples?

Book size? $8\frac{1}{2} \times 11$
 6×9 - $\frac{1}{2}$ margins as std.
Paper stock weight, type? 60# opaque offset
Typeface and leading? Times 12/14

② Indicate photos with
extra space before and after
3 *xxs + photo #

Able to keep photos with related text? Yes

③ No double-space between paragraphs
Use of sidebars - Take boxes out - all spaces - sss before and after

Cover stock? 12 pt CSS (coated one side) 4C both front & rear

Ability to scan photos from sample material - Yes

How best to treat captions? Keep separate? Typeface and size? 2pt smaller ital
See 2 above - keep in separate file. Add 1pt box around photos

Index software available? - NO skip Index

Proofing process? ① Laser proofs w/photos in place - single sheet - will see dots in photos
② blue line proofs in book form - 2 sided, to size - 150-line screen in photo
③ Color proof on cover

Turn-around time from receipt of approved material?

① Reformat reflow - 10 days to laser proof
② Blue line - 7 days
③ Printing 10 days
6 weeks

Packaging, delivery and warehousing

25 to box 25# 10¢/book to shrink wrap
Can deliver in lots as needed

Reprints - 5-10 days

Other:

Note cards...size, stock, envelopes, packaging in sets

Reformatting \$3/page
Photo scan \$8 ea

Small operation
Wife, 1 designer + Mark
do graphics

Cover Illustration - call Mark

Hard cover: Add \$400 + dust jacket per copy



Bierl Printing
INCORPORATED

Mark D. Bierl
Owner

602.242.6858

623.937.0404

Dig. Pager: 602.646.3575

Fax: 602.278.5677

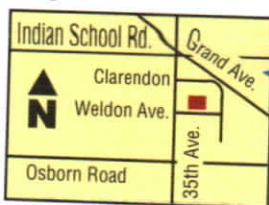
E-Mail:

bprinting@worldnet.att.net

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Inbox for edsonallen@yahoo.com



BIERL PRINTING

3406 W Waldron

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[Printable View](#) - [Full Headers](#)**From:** Bprintinc@att.net | [Block Address](#) | [Add to Address Book](#)**To:** "Edson Allen" <edsonallen@yahoo.com>**Subject:** Re: References**Date:** Tue, 22 Jan 2002 07:30:33 +0000

Dear Mr. Allen,

I would be very interested in printing your book. We offer all the services you requested & we do everything in house. We have a full service prepress, Printing, & Bindery Department. I have a lot of experience with printing books, below is a list of references you may call.

no such #

Phoenix Publishing Group [602-966-7129](#) Attn: Bruce Fischer

Media That Deelivers 480-460-5203 Mike Dee -

C.C. Communications 480-473-3536 Cindy Romanoski

Thank you for contacting my company & I look forward to hearing from you.

Sincerely,

Mark D. Bierl

President, Bierl Printing Inc.

- > I am involved in writing a history of Sun City West's first 25 years for
- > the local Historical Society. We have an excellent model to follow in
- > that Sun City published a 272-page book titled "Jubilee" back in 1985
- > that
- > covered their first 25 years.
- >
- > We expect the SCW history to be of similar scope and are looking for
- > printers that have experience with such projects. All the people
- > working
- > on this project are retired and volunteers, and none of us have worked
- > with printers in this area. Consequently, at this point we are looking
- > for recommendations on firms that might help us.
- >
- > The text for the book is being written on computer using MS Word. We
- > want
- > the book to have as many illustrations as possible, but most of these
- > will
- > need to be scanned in from original photos, or from illustrations in
- > newspapers and newsletters. We will need help in laying out the
- > material,
- > and would like to find a printer that also offers a "desktop publishing"
- > service.
- >
- > We anticipate printing at least 10,000 copies of the SCW history,

Mike Dee - worked w/ them 7-8 years

Soft cover, 120 pages

Have own bindery.

Husband & wife team

Stand behind their work!

Just had business cards done by them.

Cindy Romanoski - "best printer ever used"

"They are the best"

- Haven't used for prepress

- Print benefit books for large health care firm

- father owned company

Questions: Print-on-Demand?

Graphic support -

How charge?

How would we work together?

Call in SCW at all?



PRESS

Our quotation for your consideration:

Del Webb Development Co.
P. O. Box 1705
Sun City, Arizona 85372

2218 East Magnolia Phoenix Az. 85034

DATE May 17, 1984

Attn: Don Tuffs, Marketing Director

DESCRIPTION OF JOB	Sun City History Project "Silver Anniversary Book" Page size - 7" x 10" - 300 pages plus cover Delivery Nov. 15, 1984, C.O.L. to receive last copy for typesetting Sept. 1, 1984.
PAPER STOCK	Text: 60 lb. Zelopaque Book Cover: A) 6 pt. KromeKote one side B) 10 pt. Feedcote one side ✓ WE WILL USE FEEDCOTE
COPY & ARTWORK	Cover: Del Webb ^{you} to supply camera ready art Text: C.O.L. to set type & paste-up. Price includes captions, front matter, one set galley proofs, one set page proofs. Sample herewith
INK COLORS	Text: Black ink Cover: A) 4 color plus silver ink & press varnish over two colors B) 4 color plus silver foil & markote over two colors
BINDING	and Emboss. (1) Perfect Bound
PACKAGING & DELIVERY	Conveniently packed in small cartons to Sun City
PRICES	Typesetting: @ \$13.00 per page (2) Print & Bind: A) 5,000 @ \$3.00 per copy B) 10,000 - Additional per 1,000 - \$132.50 10,000 @ \$2.40 per copy 15,000 @ \$2.30 per copy 20,000 @ \$2.10 per copy Halftones: Additional @ \$8.00 each (3) 20 pages addl. per 1,000 - \$360.00. 8 pages addl. per 1,000 - \$225.00. 4 pages addl. per 1,000 - \$124.00

10,000 x 2.40 = 24,000
Typesetting
13 x 250 = 3,250
Halftones
8 x 100 = 800
Approx \$ 28,000

Due to factors beyond our control, price and delivery are dependent on availability and price of materials at time of order. Plus tax @ 6% if applicable

TERMS: 50% down payment required, balance due on delivery. Credit Approved Clients: Net 30 days. Service charge of 2% per month on any unpaid balance after 30 days.

SINCERELY,
COL Press

Jerome Monsey

BY _____

APPROVED: Please return w/indicated quantity

ACCEPTED:
COL Press

Sales Department

BY _____

BY _____

DATE _____

DATE _____

- Cover: There will an additional savings in overall cost. The estimate reflects a charge in printing on the inside of the cover which there is none.
- Prices: Item (B) This additional amount is for the embossing & foil stamping. However the estimate per copy will be around .10¢ reflecting the savings from not printing inside the cover.
- Additional pages will cost extra per signature. Also if the book runs less than the estimated number of pages the price will lower.
- Payment: COL Press will bill separately for the type and the printing and would like have the money for the type setting upon completion of that part of the book. The remainder of money upon delivery for the printing.

May 17, 1984

602-244-0304

Our quotation for your consideration:

Del Webb Development Co.
P. O. Box 1705
Sun City, Arizona 85372



PRESS

2218 East Magnolia Phoenix Az. 85034

DATE May 17, 1984

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COPY & ARTWORK	Cover: Del Webb ^{You} to supply camera ready art Text: C.O.L. to set type & paste-up. Price includes captions, front matter, one set galley proofs, one set page proofs. Sample herewith
INK COLORS	Text: Black ink Cover: A) 4 color plus silver ink & press varnish over two colors B) 4 color plus silver foil & markote over two colors (1)
BINDING	and Emboss. Perfect Bound
PACKAGING & DELIVERY	Conveniently packed in small cartons to Sun City
PRICES	Typesetting: @ \$13.00 per page (2) Print & Bind: A) 5,000 @ \$3.00 per copy B) 10,000 - Additional per 1,000 - \$132.50 → 10,000 @ \$2.40 per copy 15,000 @ \$2.30 per copy 20,000 @ \$2.10 per copy Halftones: Additional @ \$8.00 each (3) 20 pages addl. per 1,000 - \$360.00. 8 pages addl. per 1,000 - \$225.00. 4 pages addl. per 1,000 - \$124.00

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